

# CX Institutional Relationship Summary

March 22, 2024

## Item 1 – Introduction

CX Institutional, LLC (“we”, “us” or “our”) is registered with the U.S. Securities and Exchange Commission (“SEC”) as an investment adviser. Investment advisory services and compensation structures differ from that of a registered broker-dealer, and it is important that you understand the differences.

Free and simple tools are available to research firms and financial professionals at [www.Investor.gov/CRS](http://www.Investor.gov/CRS). The site also provides educational materials about broker-dealers, investment advisers and investing.

## Item 2 – Relationships and Services

### What investment services and advice can you provide me?

We provide investment advisory services, including discretionary and non-discretionary investment management and financial planning services to individuals, trusts and estates (our “retail investors”) on a wrap and non-wrap fee-only basis.

When a retail investor engages us to provide investment management services we shall monitor, on a continuous basis, the investments in the accounts over which we have authority as part of our investment management service. Furthermore, when engaged on a discretionary basis, we shall have the authority, without prior consultation with you (unless you impose restrictions on our discretionary authority), to buy, sell, trade and allocate the investments within your account(s) consistent with your overall investment objective. Our authority over your account(s) shall continue until our engagement is terminated.

We may also be engaged to provide financial planning services on a separate fee-only basis. When we provide financial planning services, we rely upon the information provided by the client for our financial analysis and do not verify any such information while providing this service.

We do not limit the scope of our investment advisor services to proprietary products or a limited group or type of investment.

**Additional Information:** For more detailed information about our *Advisory Business* and the *Types of Clients* we generally service, please See Items 4 and 7 of our ADV Part 2A and Items 4 and 5 of our Appendix 1.

*Given my financial situation, should I choose an investment advisory service? Why or why not?*

*How will you choose investments to recommend to me?*

*What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

## Item 3 – Fees, Costs, Conflicts, and Standard of Conduct

### What Fees will I pay?

When engaged to provide investment management services on either a wrap or non-wrap fee-only basis, we shall charge a fee calculated as a percentage of your assets under our management (our “AUM Fee”). Our annual AUM Fee is negotiable but does not exceed 2.0%. We generally require a minimum account balance of \$5,000 for investment management services. However, other minimums may apply and will vary based upon the service offering selected or the third-party manager(s) selected to manage all or a portion of your portfolio.

We typically deduct our AUM Fee from one or more of your accounts, in arrears, on a monthly basis. Because our AUM Fee is calculated as a percentage of your assets under management, the more assets you have in your advisory account, the more you will pay us for our investment management services. Therefore, we have an incentive to encourage you to increase the assets maintained in accounts we manage.

We also offer our financial planning services on a stand-alone basis for a fixed fee, generally between \$1,000 and \$55,000. The fee for any subsequent work shall be agreed to prior to commencing the engagement.

**Other Fees and Costs:** Your investment assets will be held with a qualified custodian. Custodians generally

Copies of our Part 2A and Appendix 1 are available at: [ADV Part 2A and Wrap Brochure](#)

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charge brokerage commissions and/or transaction fees for effecting certain securities transactions or maintaining certain types of accounts. In addition, relative to all mutual fund and exchange traded fund purchases, certain charges will be imposed at the fund level (e.g., management fees and other fund expenses).

You will pay certain fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Clients who engage us on a wrap fee basis shall not incur brokerage commissions and/or transaction fees in addition to our investment management fee.

**Additional Information:** For more detailed information about our fees and costs related to our management of your account, please See Item 5 in our ADV Part 2A and Item 4 of our Appendix 1.

*Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

## **What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have**

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. As an example, we may recommend a particular custodian to custody your assets, and we may receive support services and/or products from that same custodian, certain of which assist us to better monitor and service your account while a portion may be for the benefit of our firm.

*How might your conflicts of interest affect me, and how will you address them?*

**Additional Information:** For more detailed information about our conflicts of interest, please review our ADV Part 2A and our Appendix 1.

## **How do your financial professionals make money?**

Our financial professionals are generally compensated on a salary basis. However, certain of our financial professionals, based upon their individual professional ability, may receive a performance bonus from time-to-time. You should discuss your financial professional's compensation directly with your financial professional.

## **Item 4 – Disciplinary History**

### **Do you or your financial professionals have legal or disciplinary history?**

Yes.

We encourage you to visit [www.Investor.gov/CRS](http://www.Investor.gov/CRS) to research our firm and our financial professionals.

Furthermore, we encourage you to ask your financial professional:

*As a financial professional, do you have any disciplinary history? If so, for what type of conduct?*

## **Item 5 – Additional Information**

Additional information about our firm is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You may contact our Chief Compliance Officer at any time to request a current copy of our ADV Part 2 or our *relationship summary*. Our Chief Compliance Officer may be reached by phone: 260-927-1830.

*Who is my primary contact person?*

*Is he or she a representative of an investment adviser or broker-dealer?*

*Who can I talk to if I have concerns about how this person is treating me?*

Copies of our Part 2A and Appendix 1 are available at: [ADV Part 2A and Wrap Brochure](#)

## **CX Institutional, LLC**

**ADV Part 2A, Firm Brochure**

**Dated: November 7, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer

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**CX Institutional<sup>TM</sup>**

A Registered Investment Advisor

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This brochure provides information about the qualifications and business practices of CX Institutional, LLC. If you have any questions about the contents of this brochure, please contact Kyle B. Osting at 260- 927-1830 or [kyle.osting@credentwealth.com](mailto:kyle.osting@credentwealth.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

Additional information about CX Institutional, LLC is also available on at the SEC’s website at: [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

References herein to CX Institutional, LLC as a “registered investment adviser” or any reference to being “registered” does not imply a certain level of skill or training

**Item 2 – Material Changes**

There have been no material changes made to our Brochure since our last Annual Amendment filing made on March 8, 2023.

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#### **Item 4 – Advisory Business**

CX Institutional, LLC (“CX Institutional”) was formed in 2018 in the state of Delaware through the combination of two existing SEC-Registered Investment Advisers, Hefty Wealth Partners, Inc. established in 2010 (“HWP”) and Oak Point Wealth Management, LLC established in 2010 (“Oak”). CX Institutional succeeded to the Registration of HWP and became an SEC-Registered Investment Adviser on March 1, 2018. CX Institutional's principal owners are HWP, Oak and CPF Texas (Vestpro).

CX Institutional's main focus is to offer investment portfolios to its clients (individuals, high net worth individuals, charitable organizations and business entities), on a discretionary and non-discretionary wrap or non-wrap fee-only basis. In addition, CX Institutional provides financial planning and consulting services. It is possible that different investment advisor representatives may charge different fees for providing the same or similar services to clients. The specific level of services you will receive and the fees you will be charged will be specified in your advisory services agreement. Before engaging CX Institutional to provide asset management services, clients are required to enter into an agreement with CX Institutional setting forth the terms and conditions of the engagement (including termination), describing the scope of the services to be provided, and the fee that is due from the client.

Under each Program, CX Institutional provides investment management services specific to the needs of each client. Before providing investment management services, an investment adviser representative will ascertain each client's investment objective(s). Thereafter, CX Institutional will allocate investment assets consistent with the designated investment objective(s). CX Institutional primarily allocates client investment assets among various individual equity (stocks), debt (bonds) and fixed income securities, no load mutual funds, and/or exchange traded funds (“ETFs”). Once allocated, CX Institutional provides ongoing monitoring and review of account performance, asset allocation and client investment objectives.

#### **Asset Management Services – CX Multi-Strategy Platform Program**

CX Institutional provides investment management services on a discretionary and non-discretionary wrap or non-wrap fee-only basis through our CX Multi-Strategy Platform Program (the “Program”). Program accounts are established at LPL Financial, a FINRA and SIPC member broker-dealer/custodian and SEC registered investment advisor (“LPL”) and/or Charles Schwab & Co. Inc. (“Schwab”).

The Program's discretionary and non-discretionary basis allows for allocating to numerous investments, including but not limited to, individual equities, individual bonds, open-end mutual funds, closed-end mutual funds, exchange traded funds (ETFs), and exchange traded notes (ETNs). Asset allocation guidelines within the Program will be pursuant to the client's investment objective and may entail an allocation to multiple strategies within an account. Client understands that achievement of the stated investment objective is a long-term goal.

Additional deposits in the Program will be invested in securities consistent with the current target allocation for the model portfolio, but such deposits (or a portion thereof) may remain in cash until certain conditions are met related to trade size and position deviation from the target allocation. CX Institutional may accommodate requests for all or a portion of the assets in the account(s) to remain unallocated and allocated to cash for a period of time.

Liquidation requests in connection with withdrawals, and changes to the model portfolios or investment objective selected may take up to 5 business days to process, and, in certain circumstances, may take longer.

If client advises CX Institutional that restrictions be placed on certain assets while account(s) are invested in the Program, CX Institutional will not manage those assets in accordance with the Program's guidelines. Those "client restricted" assets will be segregated within an account with other Program assets. However, CX Institutional will advise and bill an advisory fee on those "client restricted assets" maintained outside of Program models.

CX Institutional coordinates the trades among the various securities and model portfolio(s) of the account(s). After the account(s) is opened, and upon deposit of funds or securities by the client, CX Institutional will invest the assets based on the model portfolio(s) selected. It generally will take up to 5 business days from the date the account(s) is fully funded for all assets to be fully allocated across the model portfolio(s). In certain cases, it may take longer to allocate assets, for example, depending on the ability of CX Institutional to liquidate the securities transferred into the account(s).

In the event that the client transfers assets to CX Institutional that are not publicly traded, or when liquidity is minimal, costs for the liquidation of such assets will be borne by the client and will not be incurred by CX Institutional. The costs associated with liquidation will be determined by the custodian.

If client transfers into the Program with a previously purchased mutual fund, and there is an applicable contingent deferred sales charge on the fund, client will pay that charge when the mutual fund is sold. If the account is invested in a mutual fund that charges a fee for a redemption made within a specific time period after the investment, client will be charged a redemption fee.

### **Wrap Fee Program**

The services offered and the corresponding terms and conditions pertaining to the Program are discussed in the ADV Part 2A, Appendix 1, and Wrap Fee Program Brochure, a copy of which is presented to all prospective Program participants. Under the Program, CX Institutional is able to offer participants discretionary and non-discretionary asset management services for a single specified annual Program fee, inclusive of trade execution, custody, reporting, and investment management fees. All prospective Program participants are encouraged to review and ask any questions about both this Brochure and the Wrap Fee Program Brochure before choosing to participate in the Program.

**Wrap Program-Conflict of Interest:** As discussed above, CX Institutional provides services on a wrap fee basis as a wrap program sponsor. Under CX Institutional's wrap offerings, the client generally receives investment advisory services, the execution of securities brokerage transactions, custody and reporting services for a single specified fee. Participation in a wrap program may cost the client more or less than purchasing such services separately. The terms and conditions of a wrap program engagement are more fully discussed in CX Institutional's Wrap Fee Program Brochure. Conflict of Interest. Because wrap program transaction fees and/or commissions are being paid by CX Institutional to the account custodian/broker-dealer, CX Institutional has an economic incentive to maximize its compensation by seeking to minimize the number of trades in the client's account. *See separate Wrap Fee Program Brochure.* CX Institutional's Chief Compliance Officer, Kyle B. Osting, remains available to address any questions that a client or prospective client may have regarding the corresponding conflict of interest a wrap fee arrangement creates.

### **Client Experience Program**

The Client Experience Program makes available multiple offerings for individuals, high net worth individuals, charitable organizations and business entities on a discretionary and non-discretionary wrap or non-wrap fee-only basis. Under the Client Experience Program, CX Institutional is able to offer participants specific discretionary and non-discretionary asset management portfolios that are offered under the CX Multi-Strategy Platform Program in combination with specific Financial Planning Services. In addition, specific client service deliverables are paired with each Client Experience offering. These combinations of investments, financial planning, and services are intended to deliver the appropriate solutions tailored to the individual needs of clients. The specific level of services you will receive and the fees you will be charged will be specified in your investment advisory agreement.

### **Non-Discretionary Investment Management Services**

The client can determine to engage CX Institutional to provide non-discretionary investment advisory services on a wrap and non-wrap fee-only basis. Clients that determine to engage CX Institutional on a non-discretionary investment advisory basis must be willing to accept that CX Institutional cannot affect any account transactions without obtaining prior consent to any such transaction(s) from the client. Therefore, in the event that CX Institutional would like to make a transaction for a client's account, and client is unavailable, CX Institutional will be unable to effect the account transaction (as it would for its discretionary clients) without first obtaining the client's consent.

### **Financial Planning and Consulting Services**

Financial planning and consulting services help clients to identify long-term financial goals intended to be achieved through investments, tax planning, asset allocation, risk management, retirement planning, and other areas. CX Institutional provides financial planning and consulting services, which focus upon a client's overall financial situation. Before engaging CX Institutional to provide financial planning or consulting services, clients may be required to enter into a Financial Planning and Consulting Agreement with CX Institutional setting forth the terms and conditions of the engagement (including termination), describing the scope of the services to be provided, and the portion of the fee that is due from the client before CX Institutional commences services. If requested by the client, CX Institutional may recommend the services of other professionals for implementation purposes. The client is under no obligation to engage the services of any such recommended professional.

The client retains absolute discretion over all such implementation decisions and is free to accept or reject any recommendation from CX Institutional.

If the client engages any such recommended unaffiliated professional, and a dispute arises thereafter relative to such engagement, the client agrees to seek recourse exclusively from and against the engaged professional. At all times, the engaged licensed professional[s] (i.e., attorney, accountant, insurance agent, etc.), and **not** CX Institutional, shall be responsible for the quality and competency of the services provided.

Each client is advised that it remains the client's responsibility to promptly notify CX Institutional if there is ever any change in client's financial situation or investment objectives for the purpose of reviewing, evaluating or revising CX Institutional's previous recommendations and/or services.

CX Institutional offers two basic forms of financial planning and consulting services: "Legacy for Life®" and "Hourly Consulting Services."

In certain instances where clients do not meet Client Experience Program advisory fee minimum requirements, CX Institutional may make its "Legacy for Life®", Financial Planning Services available



through a separate service agreement. To initiate the engagement, CX Institutional will meet with these clients to determine the scope of services and financial planning topics to be covered. Once defined and agreed upon, the client and CX Institutional will enter into a Financial Planning and Consulting Agreement.

#### Legacy for Life®

CX Institutional provides financial planning and/or estate planning and/or charitable planning services to individual clients through its Legacy for Life® Program. Depending on the scope of the engagement, areas covered through Legacy for Life® may include, but are not necessarily limited to: retirement planning, major purchase planning, education planning, estate planning, small business planning, risk management planning, asset allocation recommendations, and charitable planning.

In certain instances where clients require advanced estate, business, or charitable planning and do not meet CX Institutional's Client Experience Program advisory fee minimum requirements, CX Institutional may make these services available through a separate Hourly Consulting Agreement.

#### Hourly Consulting Services

CX Institutional may also provide financial planning and consulting services on a one-time-only basis. Topics covered as part of these services may include any particular issue of concern to the client as agreed to between the Client and CX Institutional, which generally include retirement planning, major purchase planning, education planning, estate planning, small business planning, risk management planning, charitable planning, corporate services, consulting for non-for-profit organizations and estate settlement. The relationship shall be evidenced through a separate Hourly Consulting Agreement.

#### **Retirement Plan Consulting**

CX Institutional also provides non-discretionary pension consulting services, pursuant to which it assists sponsors of self-directed retirement plans with the selection or monitoring of investment alternatives (generally open-end mutual funds) from which plan participants shall choose in self-directing the investments for their individual plan retirement accounts. In addition, to the extent requested by the plan sponsor, CX Institutional shall also provide participant education designed to assist participants in identifying the appropriate investment strategy for their retirement plan accounts. The terms and conditions of the engagement shall generally be set forth in a Retirement Plan Consulting Agreement between CX Institutional and the plan sponsor.

#### **Miscellaneous**

Limitations of Financial Planning and Non-Investment Consulting/Implementation Services. As indicated above, to the extent requested by a client, CX Institutional may provide financial planning and related consulting services regarding non-investment related matters, such as estate planning, tax planning, insurance, etc. CX Institutional does not serve as an attorney or accountant, and no portion of its services should be construed as legal or accounting services. Accordingly, CX Institutional does not prepare estate planning documents or tax returns. To the extent requested by a client, CX Institutional may recommend the services of other professionals for certain non-investment implementation purpose (i.e., attorneys, accountants, insurance agents, etc.). The client is under no obligation to engage the services of any such recommended professional. The client retains absolute discretion over all such implementation decisions and is free to accept or reject any recommendation from CX Institutional and/or its representatives.

If the client engages any recommended unaffiliated professional, and a dispute arises thereafter relative to such engagement, the client agrees to seek recourse exclusively from and against the engaged professional. At all times, the engaged licensed professional[s] (i.e., attorney, accountant, insurance agent, etc.), and **not** CX Institutional, shall be responsible for the quality and competency of the services provided.

Retirement Rollovers-Potential for Conflict of Interest. A client or prospective client leaving an employer typically has four options regarding an existing retirement plan (and may engage in a combination of these options): (i) leave the money in the former employer's plan, if permitted, (ii) roll over the assets to the new employer's plan, if one is available and rollovers are permitted, (iii) roll over to an Individual Retirement Account ("IRA"), or (iv) cash out the account value (which could, depending upon the client's age, result in adverse tax consequences). If CX Institutional recommends that a client roll over their retirement plan assets into an account to be managed by CX Institutional, such a recommendation creates a conflict of interest if CX Institutional will earn new (or increase its current) compensation as a result of the rollover. If CX Institutional provides a recommendation as to whether a client should engage in a rollover or not (whether it is from an employer's plan or an existing IRA), CX Institutional is acting as a fiduciary within the meaning of Title I of the Employee Retirement Income Security Act and/or the Internal Revenue Code, as applicable, which are laws governing retirement accounts. No client is under any obligation to roll over retirement plan assets to an account managed by CX Institutional, whether it is from an employer's plan or an existing IRA.

Fee Differentials. As indicated above, CX Institutional shall receive a Program Fee based upon a percentage (%) of the market value of the assets placed under management (between negotiable and 2.0%) (the "Program Fee" shall consist of an investment advisory fee and strategy fee). However, fees shall vary depending upon various objective and subjective factors, including but not limited to: the representative assigned to the account, the amount of assets to be invested, the complexity of the engagement, the anticipated number of meetings and servicing needs, related accounts, future earning capacity, anticipated future additional assets, and negotiations with the client.

Because CX Institutional shall generally price its advisory services based upon various objective and subjective factors, our clients could pay diverse fees based upon a combination of factors, including but not limited to the market value of their assets, the complexity of the engagement, the level and scope of the overall investment advisory services to be rendered, and negotiations. Similarly situated clients could pay diverse fees, and the services to be provided by CX Institutional to any particular client could be available from other advisers at lower fees.

Use of Mutual and Exchange Traded Funds. Most mutual funds and exchange traded funds are available directly to the public. Therefore, a prospective client can obtain many of the funds that may be utilized by CX Institutional independent of engaging CX Institutional as an Investment Advisor. However, if a prospective client determines to do so, he/she will not receive the CX Institutional's initial and ongoing investment advisory services.

In addition to CX Institutional's Program Fee described below, and transaction and/or custodial fees discussed below, clients will also incur, relative to all mutual fund and exchange traded fund purchases, charges imposed at the fund level (e.g. management fees and other fund expenses).

Unaffiliated Private Investment Funds. CX Institutional may recommend that certain qualified clients consider an investment in unaffiliated private investment funds. CX Institutional's role relative to the private investment funds shall be limited to its initial and ongoing due diligence and investment monitoring services. CX Institutional's clients are under absolutely no obligation to consider or make an investment in a private investment fund(s).

Risk: Private investment funds generally involve various risk factors, including, but not limited to, potential for complete loss of principal, liquidity constraints and lack of transparency, a complete discussion of which is set forth in each fund's offering documents, which will be provided to each client for review and consideration. Unlike liquid investments that a client may own, private investment funds do not provide daily

liquidity or pricing. Each prospective client investor will be required to complete a Subscription Agreement, pursuant to which the client shall establish that he/she is qualified for investment in the fund, and acknowledges and accepts the various risk factors that are associated with such an investment.

Fund Valuation: If CX Institutional bills an investment advisory fee based upon the value of private investment funds or otherwise references private investment funds owned by the client on any supplemental account reports prepared by CX Institutional, the value for all private investment funds owned by the client will reflect the most recent valuation provided by the fund sponsor. The current value of any private investment fund could be significantly more or less than the original purchase price or the price reflected in any supplemental account report.

Portfolio Activity. CX Institutional has a fiduciary duty to provide services consistent with the client's best interest. As part of its investment advisory services, CX Institutional will review client portfolios on an ongoing basis to determine if any changes are necessary based upon various factors, including, but not limited to, investment performance, fund manager tenure, style drift, account additions/withdrawals, and/or a change in the client's investment objective. Based upon these factors, there may be extended periods of time when CX Institutional determines that changes to a client's portfolio are neither necessary nor prudent. Of course, as indicated below, there can be no assurance that investment decisions made by CX Institutional will be profitable or equal any specific performance level(s).

Structured Notes. CX Institutional may purchase Structured Notes for client accounts. A Structured Note is a financial instrument that combines two elements, a debt security and exposure to an underlying asset or assets. It is essentially a note, carrying counter party risk of the issuer. However, the return on the note is linked to the return of an underlying asset or assets (such as the S&P 500 Index or commodities). It is this latter feature that makes structured products unique, as the payout can be used to provide some degree of principal protection, leveraged returns (but usually with some cap on the maximum return), and be tailored to a specific market or economic view. Structured Notes will generally be subject to liquidity constraints, such that the sale thereof before maturity will be limited and any sale before the maturity date could result in a substantial loss. There can be no assurance that the Structured Notes investment will be profitable, equal any historical performance level(s), or prove successful.

If the issuer of the Structured Note defaults, the entire value of the investment could be lost.

eMoney Advisor Platform. CX Institutional may provide its clients with access to an online platform hosted by "eMoney Advisor" ("eMoney"). The eMoney platform allows a client to view their complete asset allocation, including those assets that CX Institutional does not manage (the "Excluded Assets"). CX Institutional does not provide investment management, monitoring, or implementation services for the Excluded Assets. Therefore, CX Institutional shall not be responsible for the investment performance of the Excluded Assets. Rather, the client and/or their advisor(s) that maintain management authority for the Excluded Assets, and not CX Institutional, shall be exclusively responsible for such investment performance. The client may choose to engage CX Institutional to manage some or all of the Excluded Assets pursuant to the terms and conditions of an Investment Advisory Agreement between CX Institutional and the client.

The eMoney platform also provides access to other types of information, including financial planning concepts, which should not, in any manner whatsoever, be construed as services, advice, or recommendations provided by CX Institutional. Finally, CX Institutional shall not be held responsible for any adverse results a client may experience if the client engages in financial planning or other functions available on the eMoney platform without CX Institutional's assistance or oversight.

Pontera Platform: CX Institutional uses an investment platform made available by Pontera Solutions, Inc. (“Pontera”), a third-party online platform, to assist with management of clients’ “held-away” accounts, including 401(k)s, 403(b)s, annuities, and 529 education savings plans. The Pontera platform permits advisers to manage held-away assets without having to reflect that it has custody of such assets on Part 1 of Form ADV. The advisory fee charged by CX Institutional for the management of held-away assets is established in the client’s *Investment Advisory Agreement*. Pontera charges CX Institutional an annual fee based upon the percentage of assets managed in the held-away accounts. Other than CX Institutional’s advisory fee, clients do not pay any additional fee to Pontera or to CX Institutional in connection with the use of the Pontera platform.

Socially Responsible (ESG) Investing Limitations. Socially Responsible Investing involves the incorporation of Environmental, Social and Governance (“ESG”) considerations into the investment due diligence process. ESG investing incorporates a set of criteria/factors used in evaluating potential investments: Environmental (i.e., considers how a company safeguards the environment); Social (i.e., the manner in which a company manages relationships with its employees, customers, and the communities in which it operates); and Governance (i.e., company management considerations). The number of companies that meet an acceptable ESG mandate can be limited when compared to those that do not and could underperform broad market indices. Investors must accept these limitations, including potential for underperformance. Correspondingly, the number of ESG mutual funds and exchange-traded funds are limited when compared to those that do not maintain such a mandate. As with any type of investment (including any investment and/or investment strategies recommended and/or undertaken by CX Institutional), there can be no assurance that investment in ESG securities or funds will be profitable or prove successful. CX Institutional does not advocate an ESG investment strategy but will seek to employ ESG if directed by a client to do so. If implemented, CX Institutional shall rely upon the assessments undertaken by the unaffiliated mutual fund, exchange traded fund or separate account portfolio manager to determine that the fund’s or portfolio’s underlying company securities meet a socially responsible mandate.

Cryptocurrency. For clients who want exposure to cryptocurrencies, including Bitcoin, CX Institutional, will advise the client to consider a potential investment in corresponding exchange traded securities, or an allocation to separate account managers and/or private funds that provide cryptocurrency exposure. Crypto is a digital currency that can be used to buy goods and services but uses an online ledger with strong cryptography (i.e., a method of protecting information and communications through the use of codes) to secure online transactions. Unlike conventional currencies issued by a monetary authority, cryptocurrencies are generally not controlled or regulated and their price is determined by the supply and demand of their market. Because cryptocurrency is currently considered to be a speculative investment, CX Institutional will not exercise discretionary authority to purchase a cryptocurrency investment for client accounts. Rather, a client must expressly authorize the purchase of the cryptocurrency investment.

CX Institutional does not recommend or advocate the purchase of, or investment in, cryptocurrencies. CX Institutional considers such an investment to be speculative.

Clients who authorize the purchase of a cryptocurrency investment must be prepared for the potential for liquidity constraints, extreme price volatility and complete loss of principal.

Cash Positions. CX Institutional continues to treat cash as an asset class. As such, unless determined to the contrary by CX Institutional, all cash positions (money markets, etc.) shall continue to be included as part of assets under management for purposes of calculating CX Institutional’s advisory fee. At any specific point in time, depending upon perceived or anticipated market conditions/events (there being no guarantee that such anticipated market conditions/events will occur), CX Institutional may maintain cash positions for

defensive purposes. In addition, while assets are maintained in cash, such amounts could miss market advances. Depending upon current yields, at any point in time, CX Institutional's advisory fee could exceed the interest paid by the client's money market fund.

**Cash Sweep Accounts.** Certain account custodians can require that cash proceeds from account transactions or new deposits, be swept to and/or initially maintained in a specific custodian designated sweep account. The yield on the sweep account will generally be lower than those available for other money market accounts. When this occurs, to help mitigate the corresponding yield dispersion CX Institutional shall (usually within 30 days thereafter) generally (with exceptions) purchase a higher yielding money market fund (or other type security) available on the custodian's platform, unless CX Institutional reasonably anticipates that it will utilize the cash proceeds during the subsequent 30-day period to purchase additional investments for the client's account. Exceptions and/or modifications can and will occur with respect to all or a portion of the cash balances for various reasons, including, but not limited to the amount of dispersion between the sweep account and a money market fund, the size of the cash balance, an indication from the client of an imminent need for such cash, or the client has a demonstrated history of writing checks from the account.

The above does not apply to the cash component maintained within a CX Institutional actively managed investment strategy (the cash balances for which shall generally remain in the custodian designated cash sweep account), an indication from the client of a need for access to such cash, assets allocated to an unaffiliated investment manager and cash balances maintained for fee billing purposes.

The client shall remain exclusively responsible for yield dispersion/cash balance decisions and corresponding transactions for cash balances maintained in any CX Institutional unmanaged accounts.

**Sub-Advisor Arrangement.** CX Institutional is affiliated with CXI Advisors, a Registered Investment Adviser. CXI Advisors has engaged CX Institutional to provide investment management services on a sub-advisory basis according to the terms and conditions of a written Sub-Advisory Agreement. With respect to its sub-advisory services, CXI Advisors will maintain both the initial and ongoing day-to-day relationship with the client, including initial and ongoing determination of client suitability for the client's designated investment strategies and/or programs.

**Client Obligations.** In performing its services, CX Institutional shall not be required to verify any information received from the client or from the client's other professionals, and is expressly authorized to rely thereon. Moreover, each client is advised that it remains their responsibility to promptly notify CX Institutional if there is ever any change in their financial situation or investment objectives for the purpose of reviewing, evaluating or revising CX Institutional's previous recommendations and/or services.

**Cybersecurity Risk.** The information technology systems and networks that CX Institutional and its third-party service providers use to provide services to CX Institutional's clients employ various controls, which are designed to prevent cybersecurity incidents stemming from intentional or unintentional actions that could cause significant interruptions in CX Institutional's operations and result in the unauthorized acquisition or use of clients' confidential or non-public personal information. Clients and CX Institutional are nonetheless subject to the risk of cybersecurity incidents that could ultimately cause them to incur losses, including for example: financial losses, cost and reputational damage to respond to regulatory obligations, other costs associated with corrective measures, and loss from damage or interruption to systems. Although CX Institutional has established procedures to reduce the risk of cybersecurity, there is no guarantee that these efforts will always be successful, especially considering that CX Institutional does not directly control the cybersecurity measures and policies employed by third-party service providers. Clients could incur similar adverse consequences resulting from cybersecurity incidents that more directly affect issuers of

securities in which those clients invest, broker-dealers, qualified custodians, governmental and other regulatory authorities, exchange and other financial market operators, or other financial institutions.

Consultant to Third-Party. CX Institutional serves as a consultant with respect to certain retail clients of an unaffiliated broker-dealer. With respect to this engagement, the unaffiliated broker-dealer maintains both the initial and ongoing day-to-day relationship with the underlying client, including initial and ongoing determination of client suitability. Although CX Institutional shall provide information to underlying client, CX Institutional is not responsible for custodial selection and cannot negotiate commissions and/or transaction costs, and/or seek better execution on behalf of the underlying clients. The underlying clients with whom CX Institutional interacts are advised as to the limitations of CX Institutional's duties.

Disclosure Statement. A copy of CX Institutional's written Brochure as set forth on ADV Part 2A, Wrap Fee Program Brochure as set forth on ADV Part 2A Appendix 1 (as applicable), ADV Part 2B Brochure Supplement and, Form CRS shall be provided to each client prior to, or contemporaneously with, the execution of the applicable form of client agreement.

Client Assets Managed by CX Institutional

As of November 7, 2024, CX Institutional maintained \$3,314,261,031 in client assets under management on a discretionary basis and \$0 on a non-discretionary basis.

**Item 5 – Fees and Compensation**

**Asset Management Fees**

CX Institutional shall receive a Program Fee based upon a percentage (%) of the market value of the assets placed under management (between negotiable and 2.0%). The "Program Fee" shall consist of an investment advisory fee and strategy fee. However, fees shall vary depending upon various objective and subjective factors, including but not limited to: the representative assigned to the account, the amount of assets to be invested, the complexity of the engagement, the servicing needs, related accounts, future earning capacity, anticipated future additional assets, and negotiations with the client. *See Fee Differentials* above. As a result, similarly situated clients could pay different fees, which will correspondingly impact an underlying client's net account performance. Moreover, the services we provide may be available from other advisers at lower fees. All clients and prospective clients should be guided accordingly.

It is possible that different investment advisor representatives may charge different fees for providing the same or similar services to clients. The specific level of services you will receive and the fees you will be charged will be specified in your Investment Advisory Agreement. Before engaging CX Institutional to provide asset management services, clients are required to enter into an agreement with CX Institutional setting forth the terms and conditions of the engagement (including termination), describing the scope of the services to be provided, and the fee that is due from the client.

Clients may elect to have CX Institutional's fees deducted from their custodial account or related custodial account. Both CX Institutional's Investment Advisory Agreement and the custodial/clearing agreement may authorize the custodian to debit the account for the amount of CX Institutional's fee and to directly remit that fee to CX Institutional in compliance with regulatory procedures. If CX Institutional bills the client directly, payment is due within 30 days of receipt of the invoice. CX Institutional shall deduct fees and/or bill clients monthly in arrears, based upon the average daily balance within the account during the previous month.

If a client determines to engage CX Institutional to provide investment management services on a wrap fee basis in accordance with the Program, the services offered under, and the corresponding terms and

conditions pertaining to the Program are discussed in the Wrap Fee Program Brochure, a copy of which is presented to all prospective Program participants.

Other Fee: Clients will pay a \$10 quarterly fee per account. Clients will be charged an additional \$2.50 per sleeve per Quarter. Clients may be charged an additional \$2.50 per account quarterly for their account aggregation services within clients' client portal.

#### **Asset Management Services – CX Multi-Strategy Platform Program Fees**

Clients who select the CX Multi-Strategy Platform will pay an additional monthly strategy fee based upon the percentage (%) of Portfolio Strategy assets under management. The annual Program Fee (investment advisory fee plus strategy fee) shall not exceed 2.0% based upon a percentage (%) of the market value of the assets placed under management. However, fees shall vary depending upon various objective and subjective factors, including but not limited to: the representative assigned to the account, the amount of assets to be invested, the complexity of the engagement, the servicing needs, related accounts, future earning capacity, anticipated future additional assets, and negotiations with the client. *See Fee Differentials* above. As a result, similar clients could pay different fees, which will correspondingly impact an underlying client's net account performance. Moreover, the services we provide may be available from other advisers at lower fees. All clients and prospective clients should be guided accordingly.

It is possible that different investment advisor representatives may charge different fees for providing the same or similar services to clients. The specific level of services you will receive and the fees you will be charged will be specified in your Investment Advisory Agreement. Before engaging CX Institutional to provide asset management services clients are required to enter into an agreement with CX Institutional setting forth the terms and conditions of the engagement (including termination), describing the scope of the services to be provided, and the fee that is due from the client.

If a client determines to engage CX Institutional to provide investment management services on a wrap fee basis in accordance with the Program, the services offered under, and the corresponding terms and conditions pertaining to the Program are discussed in the Wrap Fee Program Brochure, a copy of which is presented to all prospective Program participants.

#### **Client Experience Program**

The Client Experience Program makes available multiple offerings for individuals, high net worth individuals, charitable organizations and business entities on a discretionary and non-discretionary wrap or non-wrap fee-only basis. Under the Client Experience Program, CX Institutional is able to offer participants specific discretionary and non-discretionary asset management portfolios that are offered under the CX Multi-Strategy Platform Program in combination with specific Financial Planning Services. In addition, specific client service deliverables are paired with each Client Experience offering. These combinations of investments, financial planning, and service are intended to deliver the appropriate solutions tailored to the individual needs of clients.

CX Institutional shall receive a Program Fee based upon a percentage (%) of the market value of the assets placed under management (between negotiable and 2.0%), inclusive of investment advisory fee and strategy fee. However, fees shall vary depending upon various objective and subjective factors, including but not limited to: the representative assigned to the account, the amount of assets to be invested, the complexity of the engagement, the servicing needs, related accounts, future earning capacity, anticipated future additional assets, and negotiations with the client. *See Fee Differentials* above. As a result, similar clients could pay different fees, which will correspondingly impact an underlying client's net account performance. Moreover, the services we provide may be available from other advisers at lower fees. All clients and prospective clients should be guided accordingly.

It is possible that different investment advisor representatives may charge different fees for providing the same or similar services to clients. The specific level of services you will receive and the fees you will be charged will be specified in your Investment Advisory Agreement. Before engaging CX Institutional to provide asset management services clients are required to enter into an agreement with CX Institutional setting forth the terms and conditions of the engagement (including termination), describing the scope of the services to be provided, and the fee that is due from the client.

If a client determines to engage CX Institutional to provide investment management services on a wrap fee basis in accordance with the Program, the services offered under, and the corresponding terms and conditions pertaining to the Program are discussed in the Wrap Fee Program Brochure, a copy of which is presented to all prospective Program participants.

**Asset Management:** CX Institutional generally requires a minimum asset level of \$5,000 for investment management services. CX Institutional's fees are billed on a pro-rata annualized basis monthly in arrears based on the value of your account on the average daily value of the assets maintained in the account during the prior month. Both CX Institutional's Investment Advisory Agreement and the custodial/clearing agreement may authorize the custodian to debit the account or related accounts for the amount of CX Institutional's Program Fee and to directly remit that fee to CX Institutional in compliance with regulatory procedures. Fees will generally be automatically deducted from your managed account or related accounts. However, CX Institutional may agree to directly invoice a client for services rendered.

**Trade Away/Prime Broker Fees.** If, in the reasonable determination of CX Institutional that it would be beneficial for the client, individual equity and/or fixed income transactions may be effected through broker-dealers other than the account custodian, in which event, the client generally will incur both the fee (commission, mark-up/mark-down) charged by the executing broker-dealer and a separate "trade Away" and/or prime broker fee charged by the account custodian (i.e., LPL and/or Schwab).

### **Financial Planning and Consulting Service Fees**

#### Legacy for Life®

CX Institutional may charge a negotiable flat fee for the preparation of the initial base plan, generally between \$1,000 and \$55,000, depending upon: the client's financial situation, complexity of services rendered and the scope of the topics covered in the plan. The initial base plan fee will be discussed with the client and incorporated into the Financial Planning Agreement, which must be executed before CX Institutional commences Legacy for Life® services. The initial base plan fee is due from the client upon conclusion of the meeting during which the initial findings, recommendations and initial base plan are presented to the client.

Hourly Consulting Services CX Institutional generally charges an hourly fee between \$250 and \$500, billed in 15-minute increments, for stand-alone financial consulting services in excess of the initial base plan. This fee may be reduced or waived in CX Institutional's sole discretion. This fee will be discussed with the client and incorporated into an Hourly Consulting Services Agreement, which must be executed before CX Institutional commences the services. The fee is due from the client within 30 days of the client's receipt of CX Institutional's invoice. Plans provided to clients receiving financial planning/consulting services on a limited scope basis shall be reviewed only as part of the client's year end Annual Review.

**Financial Consultations:** CX Institutional typically requires that its Financial Planning clients pay a retainer equal to fifty-percent (50%) of the estimated total financial consultation fee in advance of service. The balance of the fee shall generally be directly billed to the client upon completion of the financial consultation



services.

### **Retirement Plan Consulting Fees**

The terms and conditions of CX Institutional's retirement plan consulting services shall generally be set forth in a Retirement Plan Consulting Agreement between CX Institutional and the plan sponsor. CX Institutional's negotiable retirement plan consulting fees generally range between 0.25% and 0.80% of the value of plan assets under advisement, depending upon the level and scope of the service(s) required and the professional(s) rendering the service(s).

**Pension Consultations:** CX Institutional's Pension Consulting fees are billed on a pro-rata annualized basis monthly in arrears.

### Commission Relationships

As discussed below, unless the client directs otherwise or an individual client's circumstances require, CX Institutional will generally recommend that LPL Financial ("LPL") and/or Charles Schwab & Co. Inc. ("Schwab") serve as the broker-dealer/custodian for client investment management assets. Broker-dealers such as LPL or Schwab charge brokerage commissions and/or transaction fees for effecting certain securities transactions (i.e., transaction fees are charged for certain no-load mutual funds, commissions are charged for individual equity and fixed income securities transactions). Participants in the Program will not incur brokerage commissions and/or transaction fees in addition to the Program Fees. Clients may also incur, relative to all mutual fund and exchange traded fund purchases, charges imposed at the fund level (e.g. management fees, IRA and qualified retirement plan fees, surrender charges and other fund expenses).

The brokerage commissions and/or transaction fees charged by LPL and/or Schwab may be higher or lower than those charged by other broker-dealers/custodians.

Clients in the CX Institutional on a Wrap Fee Program will not incur brokerage commissions and/or transaction or asset based custodial fees in addition to the Program Fee.

Account Termination Fees: Clients should note that upon the closing of their custodial account certain termination fees may apply. For example, Schwab charges \$50 and LPL charges \$125 to close an account. Account closure fees are not absorbed by any wrap fee program offered by CX Institutional.

### **Asset-Based Fees versus Transaction-Based Fees**

Custodians such as LPL and Schwab are compensated for their services which include, but are not limited to execution, custody and reporting. LPL and Schwab can charge a fixed percentage fee for their services based upon the dollar amount of the assets placed in their custody and/or on their platform. This is referred to as an "Asset-Based Fee." In the alternative, rather than a fixed percentage fee based upon the market value of the assets in its custody, LPL and Schwab could charge a separate fee for the execution of each transaction. This is referred to as a "Transaction-Based Fee." Under a Transaction Based fee, the amount of total fees charged to the client account for trade execution will vary depending upon the number of transactions that are placed for the account.

### **Item 6 – Performance-Based Fees and Side-By-Side Management**

Neither CX Institutional, nor any supervised person of CX Institutional accepts performance-based fees.

## **Item 7 – Types of Clients**

CX Institutional's clients generally include, but not limited to, individuals, high net worth individuals, charitable organizations, trusts, estates, pension and profit sharing plans, and business entities.

## **Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss**

CX Institutional's primary method of security analysis is a blend of fundamental, quantitative, and technical analysis. Each form of analysis is described below:

### Fundamental Analysis

This method attempts to measure a security's intrinsic value by examining related economic, financial and other qualitative and quantitative factors. Fundamental analysts attempt to study everything that can affect the security's value, including macroeconomic factors (like the overall economy and industry conditions) and individually specific factors (like the financial condition and management of companies). The end goal of performing fundamental analysis is to attempt to produce a value that an investor can compare with the security's current price to determine what sort of position to take with that security (underpriced = buy, overpriced = sell or short). This method of security analysis is considered to be the opposite of technical analysis. Fundamental analysis is about using real data to evaluate a security's value. Although most analysts use fundamental analysis to value stocks, this method of valuation can be used for just about any type of security or index.

### Quantitative Analysis

This method attempts to measure a security's, or indices', risk and value by analyzing its relative metrics to the broad market. Such metrics include standard deviation, correlations, expected return metrics, balance sheet ratio analysis, and overall outputs tied to multiple regression analysis.

### Technical Analysis

This method attempts to measure a security's value by analyzing statistics generated by market activity, such as past prices and volume. Technical analysts do not attempt to measure a security's intrinsic value, but instead use charts and other tools to identify patterns that can suggest future activity. Technical analysts believe that the historical performance of stocks and markets are indications of future performance.

### Cyclical Analysis

This method attempts to forecast the direction of prices through analysis performed on historical relationships between price and market trends.

CX Institutional uses the following investment strategies when implementing investment advice given to clients:

### Long Term Purchases

This refers to investments that are purchased with the intention of being held for at least one year.

### Short Term Purchases

This refers to investments that are purchased with the intention of being sold within one year.

**Investment Risk**. Investing in securities involves risk of loss that clients should be prepared to bear. Different types of investments involve varying degrees of risk, and it should not be assumed that future performance of any specific investment or investment strategy (including the investments and/or investment strategies recommended or undertaken by CX Institutional) will be profitable or equal any specific performance level(s).

**Borrowing Against Assets/Risks.** A client who has a need to borrow money could determine to do so by using:

- **Margin-**The account custodian or broker-dealer lends money to the client. The custodian charges the client interest for the right to borrow money, and uses the assets in the client's brokerage account as collateral; and,
- **Pledged Assets Loan-** In consideration for a lender (i.e., a bank, etc.) to make a loan to the client, the client pledges its investment assets held at the account custodian as collateral;

These above-described collateralized loans are generally utilized because they typically provide more favorable interest rates than standard commercial loans. These types of collateralized loans can assist with a pending home purchase, permit the retirement of more expensive debt, or enable borrowing in lieu of liquidating existing account positions and incurring capital gains taxes. However, such loans are not without potential material risk to the client's investment assets. The lender (i.e., custodian, bank, etc.) will have recourse against the client's investment assets in the event of loan default or if the assets fall below a certain level. For this reason, CX Institutional does not recommend such borrowing unless it is for specific short-term purposes (i.e., a bridge loan to purchase a new residence). CX Institutional does not recommend such borrowing for investment purposes (i.e., to invest borrowed funds in the market). Regardless, if the client was to determine to utilize margin or a pledged assets loan, the following economic benefits would inure to CX Institutional:

- by taking the loan rather than liquidating assets in the client's account, CX Institutional continues to earn a fee on such Account assets; and,
- if the client invests any portion of the loan proceeds in an account to be managed by CX Institutional, CX Institutional will receive an advisory fee on the invested amount; and,
- if CX Institutional's advisory fee is based upon the higher margined account value (**see** margin disclosure at Item 5 below), CX Institutional will earn a correspondingly higher advisory fee. This could provide CX Institutional with a disincentive to encourage the client to discontinue the use of margin.

The Client must accept the above risks and potential corresponding consequences associated with the use of margin or a pledged assets loans.

### **Investment Strategies**

When consistent with a particular client's designated investment objective(s), CX Institutional may recommend that clients invest in any one or more of the following Strategy Portfolios, which are selected and managed at the individual client level. CX Institutional may also implement "Custom Strategy Portfolios," which are typically comprised of a blend of the holdings contained in one or more of Strategy Portfolios described below, and may also include additional common stocks, individual bonds, options, preferred stocks, ETPs, mutual funds, private or direct placements or annuities.

Each Strategy Portfolio carries an additional fee as fully described in Item 5 above.

A list of the relevant investment strategies and their asset minimums are below:

#### **Global Direct Main**

The minimum investment requirement for this strategy is \$5,000.

#### **Global Direct Growth Focus**

The minimum investment requirement for this strategy is \$5,000.

**Global Direct Value**

The minimum investment requirement for this strategy is \$5,000.

**Global Direct Dividend Focus**

The minimum investment requirement for this strategy is \$5,000.

**Global Direct International**

The minimum investment requirement for this strategy is \$5,000.

**GLOBAL CORE - DOMESTIC FOCUS**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE – DIVIDEND FOCUS**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE – GROWTH FOCUS**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE - INTERNATIONAL**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE - MAIN**

The minimum investment requirement for this strategy is \$100,000

**GLOBAL CORE - OPPORTUNISTIC**

The minimum investment requirement for this strategy is \$100,000

**S&P 500 – Tax Centric**

The minimum investment requirement for this strategy is \$1,000,000

**Large Cap Core – Tax Centric**

The minimum investment requirement for this strategy is \$100,000

**Equal Weight Core – Tax Centric**

The minimum investment requirement for this strategy is \$100,000

**S&P 500 Equal Weight – Tax Centric**

The minimum investment requirement for this strategy is \$1,000,000

**Passive Core**

The minimum investment requirement for this strategy is \$1,000

**Kickstart**

The minimum investment requirement for this strategy is \$500.

**Electric Vehicle**

The minimum investment requirement for this strategy is \$50,000

**Blockchain**

The minimum investment requirement for this strategy is \$50,000

**ESG**

The minimum investment requirement for this strategy is \$10,000

**Global Fixed Income**

The minimum investment requirement for this strategy is \$1,000

**Tax Advantaged – Fixed Income**

The minimum investment requirement for this strategy is \$1,000.

Once strategies are initially invested based on the pre-determined minimums, all strategies will be allowed to deviate lower than the stated minimums, which may be caused by market activity or client distributions, and will remain invested in the assigned strategy as long as the account's value does not impede the strategy's mandate and the account's ability to appropriately hold all strategy assets.

As it relates to the Thematic strategy, as well as the Alternative strategy, CX Institutional will screen client accounts to ensure the strategies do not constitute more than 10% of the household's total value, as seen on the multi-strategy platform. If any one of those strategies surpasses 10% of said value, the excess amount will be allocated to a strategy that reflects the household's aggregate investment objective.

CX Institutional's methods of analysis and investment strategies do not present any significant or unusual risks. However, every method of analysis has its own inherent risks. In particular, clients face the following potential investment risks:

Market Risk: Either the stock market as a whole, or the value of an individual company, goes down resulting in a decrease in the value of client investments. This is also referred to as systemic risk.

Equity (stock) market risk: Common stocks are susceptible to general stock market fluctuations and to volatile increases and decreases in value as market confidence in and perceptions of their issuers change. If you held common stock, or common stock equivalents, of any given issuer, you would generally be exposed to greater risk than if you held preferred stocks and debt obligations of the issuer.

Company Risk: When investing in stock positions, there is always a certain level of company or industry specific risk that is inherent in each investment. This is also referred to as unsystematic risk and can be reduced through appropriate diversification. There is the risk that the company will perform poorly or have its value reduced based on factors specific to the company or its industry. For example, if a company's employees go on strike or the company receives unfavorable media attention for its actions, the value of the company may be reduced.

Fixed Income Risk: When investing in bonds, there is the risk that issuer will default on the bond and be unable to make payments. Further, individuals who depend on set amounts of periodically paid income face the risk that inflation will erode their spending power. Fixed-income investors receive set, regular payments that face the same inflation risk.

Options Risk: Options on securities may be subject to greater fluctuations in value than an investment in the underlying securities. Purchasing and writing put and call options are highly specialized activities and entail greater than ordinary investment risks.

ETF and Mutual Fund Risk: When CX Institutional invests in an ETF or mutual fund, the client will bear additional expenses based on its pro-rata share of the ETFs or mutual fund's operating expenses, including

the potential duplication of management fees. The risk of owning an ETF or mutual fund generally reflects the risks of owning the underlying securities the ETF or mutual fund holds. Clients may also incur brokerage costs when purchasing ETFs if they do so outside of the Program.

Management Risk: Client investment success varies with the success and failure of CX Institutional's strategies, research, analysis and determination of portfolio securities. If CX Institutional's investment strategies do not produce the expected returns, the value of the investment will decrease.

CX Institutional primarily allocates client investment assets among various individual equity (stocks), debt (bonds) and fixed income securities, no load mutual funds, closed end mutual funds and/or ETFs.

CX Institutional's asset allocation strategies have been designed to comply with the requirements of Rule 3a-4 of the Investment Company Act of 1940. Rule 3a-4 provides similarly managed investment programs, such as CX Institutional's asset allocation programs, with a non-exclusive safe harbor from the definition of an investment company. In accordance with Rule 3a-4, the following disclosure is applicable to CX Institutional's management of client assets:

1. Initial Interview – at the opening of the account, CX Institutional, through its designated representatives, shall obtain from the client information sufficient to determine the client's financial situation and investment objectives;
2. Individual Treatment - the account is managed on the basis of the client's financial situation and investment objectives;
3. Quarterly Notice – at least quarterly CX Institutional shall notify the client to advise CX Institutional whether the client's financial situation or investment objectives have changed, or if the client wants to impose and/or modify any reasonable restrictions on the management of the account;
4. Annual Contact – at least annually, CX Institutional shall contact the client to determine whether the client's financial situation or investment objectives have changed, or if the client wants to impose and/or modify any reasonable restrictions on the management of the account;
5. Consultation Available – CX Institutional shall be reasonably available to consult with the client relative to the status of the account;
6. Quarterly Report – the client shall be provided with a quarterly report for the account for the preceding period;
7. Ability to Impose Restrictions – the client shall have the ability to impose reasonable restrictions on the management of the account, including the ability to instruct CX Institutional not to purchase certain mutual funds;
8. No Pooling – the client's beneficial interest in a security does not represent an undivided interest in all the securities held by the custodian, but rather represents a direct and beneficial interest in the securities which comprise the account;
9. Separate Account - a separate account is maintained for the client with the Custodian;
10. Ownership – each client retains indicia of ownership of the account (e. g. right to withdraw securities or cash, exercise or delegate proxy voting, and receive transaction confirmations).

CX Institutional believes that its annual investment management fee is reasonable in relation to: (1) the advisory services provided under the Investment Advisory Agreement; and (2) the fees charged by other investment advisers offering similar services/programs. However, CX Institutional's annual investment management fee may be higher than that charged by other investment advisers offering similar services/programs. In addition to CX Institutional's annual investment management fee, the client will also incur charges imposed directly at the mutual and exchange traded fund level (e.g., management fees and other fund expenses).

CX Institutional's investment programs may involve above- average portfolio turnover which could negatively impact upon the net after-tax gain experienced by an individual client in a taxable account

### **Item 9 – Disciplinary Information**

CX Institutional has not been the subject of any disciplinary actions.

### **Item 10 – Other Financial Industry Activities and Affiliations**

- A. Neither CX Institutional, nor its representatives are registered or have an application pending to register, as a broker-dealer or a registered representative of a broker-dealer.
- B. Neither CX Institutional, nor its representatives are registered or have an application pending to register, as a futures commission merchant, commodity pool operator, a commodity trading advisor, or a representative of the foregoing.
- C. **Other Investment Advisor.** As indicated above, CX Institutional is affiliated with CXI Advisors, a SEC registered investment adviser firm (CRD# 301321). CXI Advisors has engaged CX Institutional to provide investment management services on a sub-advisory basis. This arrangement does not present a conflict of interest, because clients do not incur additional or increased advisory fees as a result.
- D. CX Institutional does not receive, directly or indirectly, compensation from investment advisors that it recommends or selects for its clients.

### **Item 11 – Code of Ethics, Participation in Client Transactions and Personal Trading**

- A. CX Institutional maintains an investment policy relative to personal securities transactions. This investment policy is part of CX Institutional's overall Code of Ethics, which serves to establish a standard of business conduct for all of CX Institutional's representatives that is based upon fundamental principles of openness, integrity, honesty and trust, a copy of which is available upon request.

In accordance with Section 204A of the Investment Advisers Act of 1940, CX Institutional also maintains and enforces written policies reasonably designed to prevent the misuse of material non-public information by CX Institutional or any person associated with CX Institutional.

- B. Neither CX Institutional nor any related person of CX Institutional recommends, buys, or sells for client accounts, securities in which CX Institutional or any related person of CX Institutional has a material financial interest.
- C. CX Institutional and/or representatives of CX Institutional may buy or sell securities that are also recommended to clients. This practice may create a situation where CX Institutional and/or representatives of CX Institutional are in a position to materially benefit from the sale or purchase of those securities. Therefore, this situation creates a conflict of interest. Practices such as "scalping" (i.e., a practice whereby the owner of shares of a security recommends that security for investment and then immediately sells it at a profit upon the rise in the market price which follows the recommendation) could take place if CX Institutional did not have adequate policies in place to detect such activities. In addition, these policies can help detect insider trading, "front-running" (i.e., personal trades executed prior to those of CX Institutional's clients) and other potentially abusive practices.

CX Institutional has a personal securities transaction policy in place to monitor the personal securities transactions and securities holdings of each of CX Institutional's "Access Persons". CX Institutional's

securities transaction policy requires that Access Person of CX Institutional must provide the Chief Compliance Officer or his/her designee with a written report of their current securities holdings within ten (10) days after becoming an Access Person. Additionally, each Access Person must provide the Chief Compliance Officer or his/her designee with a written report of the Access Person's current securities holdings at least once each twelve (12) month period thereafter on a date CX Institutional selects; provided, however that at any time that CX Institutional has only one Access Person, he or she shall not be required to submit any securities report described above.

- D. CX Institutional and/or representatives of CX Institutional may buy or sell securities, at or around the same time as those securities are recommended to clients. This practice creates a situation where CX Institutional and/or representatives of CX Institutional are in a position to materially benefit from the sale or purchase of those securities. Therefore, this situation creates a conflict of interest. As indicated above in Item 11 C, CX Institutional has a personal securities transaction policy in place to monitor the personal securities transaction and securities holdings of each of CX Institutional's Access Persons.

## **Item 12 – Brokerage Practices**

- A. In the event that the client requests that CX Institutional recommend a broker-dealer/custodian for execution and/or custodial services (exclusive of those clients that may direct CX Institutional to use a specific broker-dealer/custodian), CX Institutional generally recommends that investment advisory accounts be maintained at LPL and/or Schwab. Prior to engaging CX Institutional to provide investment management services, the client will be required to enter into a formal Agreement with CX Institutional setting forth the terms and conditions under which CX Institutional shall manage the client's assets, and a separate custodial/clearing agreement with each designated broker-dealer/custodian.

Factors that CX Institutional considers in recommending LPL or Schwab (or any other broker-dealer/custodian to clients) include historical relationship with CX Institutional, financial strength, reputation, execution capabilities, pricing, research, and service. Although the commissions and/or transaction fees paid by CX Institutional's clients shall comply with CX Institutional's duty to obtain best execution, a client may pay a commission that is higher than another qualified broker-dealer might charge to affect the same transaction where CX Institutional determines, in good faith, that the commission/transaction fee is reasonable. In seeking best execution, the determinative factor is not the lowest possible cost, but whether the transaction represents the best qualitative execution, taking into consideration the full range of a broker-dealer's services, including the value of research provided, execution capability, commission rates, and responsiveness. Accordingly, although CX Institutional will seek competitive rates, it may not necessarily obtain the lowest possible commission rates for client account transactions. Unless otherwise agreed, the brokerage commissions or transaction fees charged by the designated broker-dealer/custodian are exclusive of, and in addition to, CX Institutional's investment advisory fee. CX Institutional's best execution responsibility is qualified if securities that it purchases for client accounts are mutual funds that trade at net asset value as determined at the daily market close.

### **1. Research and Additional Benefits**

Although not a material consideration when determining whether to recommend that a client utilize the services of a particular broker-dealer/custodian, CX Institutional receives from LPL and Schwab (or another broker-dealer/custodian, investment platform, unaffiliated investment manager, vendor, unaffiliated product/fund sponsor, or vendor) without cost (and/or at a discount) support services and/or products, certain of which assist CX Institutional to better monitor and service client accounts maintained at such institutions. Included within the support services that may be obtained by CX



Institutional may be investment-related research, pricing information and market data, software and other technology that provide access to client account data, compliance and/or practice management-related publications, discounted or gratis consulting services, discounted and/or gratis attendance at conferences, meetings, and other educational and/or social events, marketing support, computer hardware and/or software and/or other products used by CX Institutional in furtherance of its investment advisory business operations.

LPL makes available to CX Institutional various products and services designed to assist CX Institutional in managing and administering client accounts. Many of these products and services may be used to service all or a substantial number of CX Institutional's accounts, including accounts not held with LPL. These include software and other technology that provide access to client account data (such as trade confirmation and account statements); facilitate trade execution (and aggregation and allocation of trade orders for multiple client accounts); provide research, pricing information and other market data; facilitate payment of CX Institutional's fees from its clients' accounts; and assist with back-office functions; recordkeeping and client reporting.

LPL also makes available to CX Institutional other services intended to help CX Institutional manage and further develop its business. Some of these services assist CX Institutional to better monitor and service program accounts maintained at LPL, however, many of these services benefit only CX Institutional, for example, services that assist CX Institutional in growing its business. These support services and/or products may be provided without cost, at a discount, and/or at a negotiated rate, and include practice management-related publications; consulting services; attendance at conferences and seminars, meetings, and other educational and/or social events; marketing support; and other products and services used by CX Institutional in furtherance of the operation and development of its investment advisory business.

The products and services described above are provided to CX Institutional as part of its overall relationship with LPL. While as a fiduciary CX Institutional must always act in its clients' best interests, the receipt of these benefits creates a conflict of interest because CX Institutional's recommendation that clients' custody their assets at LPL may be based in part on the benefit to CX Institutional of the availability of the foregoing products and services and not solely on the nature, cost or quality of custody or brokerage services provided by LPL Financial. CX Institutional's receipt of some of these benefits may be based on the amount of advisory assets custodied on the LPL platform.

As indicated above, certain of the support services and/or products that may be received may assist CX Institutional in managing and administering client accounts. Others do not directly provide such assistance, but rather assist CX Institutional to manage and further develop its business enterprise.

There is no corresponding commitment made by CX Institutional to LPL, Schwab or any other entity to invest any specific amount or percentage of client assets in any specific mutual funds, securities or other investment products as result of the above arrangement.

2. CX Institutional does not receive referrals from broker-dealers.
3. CX Institutional does not generally accept directed brokerage arrangements (when a client requires that account transactions be affected through a specific broker-dealer). In such client directed arrangements, the client will negotiate terms and arrangements for their account with that broker-dealer, and CX Institutional will not seek better execution services or prices from other broker-dealers or be able to "batch" the client's transactions for execution through other broker-dealers.

with orders for other accounts managed by CX Institutional. As a result, client may pay higher commissions or other transaction costs or greater spreads, or receive less favorable net prices, on transactions for the account than would otherwise be the case. Higher transaction costs adversely impact account performance.

In the event that the client directs CX Institutional to effect securities transactions for the client's accounts through a specific broker-dealer, the client correspondingly acknowledges that such direction may cause the accounts to incur higher commissions or transaction costs than the accounts would otherwise incur had the client determined to effect account transactions through alternative clearing arrangements that may be available through CX Institutional.

- B. To the extent that CX Institutional provides investment advisory services to its clients, the transactions for each client account generally will be affected independently, unless CX Institutional decides to purchase or sell the same securities for several clients at approximately the same time. CX Institutional may (but is not obligated to) combine or "bunch" such orders to obtain best execution, to negotiate more favorable commission rates or to allocate equitably among CX Institutional's clients differences in prices and commissions or other transaction costs that might have been obtained had such orders been placed independently. Under this procedure, transactions will be averaged as to price and will be allocated among clients in proportion to the purchase and sale orders placed for each client account on any given day. CX Institutional shall not receive any additional compensation or remuneration as a result of such aggregation. Clients wishing to implement CX Institutional's advice are free to select any broker they wish and are so informed.

#### Trade Error Policy

CX Institutional has implemented procedures designed to prevent trade errors; however, trade errors in client accounts cannot always be avoided. Consistent with its fiduciary duty, it is the policy of CX Institutional to correct trade errors in a manner that is in the best interest of the client. In cases where the client causes the trade error, the client will be responsible for any loss resulting from the correction.

Depending on the specific circumstances of the trade error, the client may not be able to receive any gains generated as a result of the error correction. In all situations where the client does not cause the trade error, the client will be made whole and any loss resulting from the trade error will be absorbed by CX Institutional if the error was caused by our Firm. If the error is caused by the broker-dealer, the broker-dealer will be responsible for covering all trade error costs. If an investment gain results from the correcting trade, the gain will remain in the client's account unless the same error involved other client account(s) that should also receive the gains and it is not permissible for all clients to retain the gain. CX Institutional may also confer with clients to determine if the client should forego the gain (e.g., due to tax reasons). CX Institutional and its supervised persons will never retain any portion of any gains made as a result of trade error corrections or profit in any way from trade errors.

#### **Item 13 – Review of Accounts**

- A. For those clients who engage in the Program, CX Institutional's representatives conduct account reviews on an ongoing basis. All clients are advised that it remains their responsibility to advise CX Institutional of any changes in their investment objectives and/or financial situation. All clients (in person or via telephone) are encouraged to review financial planning issues (to the extent applicable), investment objectives and account performance with CX Institutional on an annual basis.
- B. CX Institutional may conduct account reviews on an-other than periodic basis upon the occurrence of a triggering event, such as a change in client investment objectives and/or financial situation, market

corrections and client request.

- C. During any month that there is activity in a CX Institutional Portfolios managed account (and no less frequently than quarterly); the client receives an account statement, from LPL and/or Schwab showing account activity as well as positions held in the account at month end. Additionally, the client receives a confirmation of each transaction that occurs within the account unless the transaction is the result of a systematic purchase, redemption or exchange. All account data and statements are also generally available on-line through the account view portal provided by their custodian. In addition, CX Institutional may provide newsletters covering general financial planning and investment topics.

#### **Item 14 – Client Referrals and Other Compensation**

- A. As referenced in Item 12 above, CX Institutional receives an indirect economic benefit, support services and/or products from LPL and/or Schwab or other broker dealers. There is no corresponding commitment made by CX Institutional to LPL, Schwab or any other entity to invest any specific amount or percentage of client assets in any specific mutual funds, securities or other investment products as a result of the above arrangement.
- B. CX Institutional may receive sponsorship dollars from Halo Securities LLC, Goldman Sachs & Co. LLC, and Blackrock Inc. These sponsorship funds may be received in various forms, including but not limited to direct payments, gifts, or benefits in kind. There is no corresponding commitment made by CX Institutional to Halo Securities, Goldman Sachs & Co. LLC, Blackrock Inc. or any other entity to invest any specific amount or percentage of client assets in any specific mutual funds, securities or other investment products as a result of the above arrangement.

##### **Additional Compensation**

These funds may be used for, but not necessarily limited to, offsetting things like ACAT fees, technology set-up fees, marketing and mailing costs, stationary and licensure transfer fees.

- C. CX Institutional does not compensate, directly or indirectly, any person, other than its representatives, for client referrals.

#### **Item 15 – Custody**

CX Institutional shall have the ability to have its fee for each client debited by the custodian on a monthly basis. Clients are provided, at least quarterly, with written transaction confirmation notices and regular written summary account statements directly from the broker-dealer/custodian and/or program sponsor for the client accounts. CX Institutional may also provide a written periodic report summarizing account activity and performance.

To the extent that CX Institutional provides clients with periodic account statements or reports, the client is urged to compare any statement or report provided by CX Institutional with the account statements received from the account custodian. Please Also Note: The account custodian does not verify the accuracy of CX Institutional's advisory fee calculation.

**Custody Situations:** CX Institutional engages in other practices and/or services on behalf of its clients that require disclosure at ADV Part 1, Item 9, but which practices and/or services **are not** subject to an annual surprise CPA examination in accordance with the guidance provided in the SEC's February 21, 2017 Investment Adviser Association No-Action Letter.

## **Item 16 – Investment Discretion**

Through the CX Institutional Portfolios program and upon receiving written authorization from a client, CX Institutional will maintain trading authorization over client accounts. Upon receiving written authorization from the client, CX Institutional may implement trades on a discretionary basis. When discretionary authority is granted, CX Institutional will have the authority to determine the type of securities and the amount of securities that can be bought or sold for the client's portfolio without obtaining the client's consent for each transaction. However, it is the policy of CX Institutional to consult with the client before making significant changes in the account even when discretionary trading authority is granted by the client.

All clients have the ability to place reasonable restrictions on the types of investments that may be purchased in an account. Clients may also place reasonable limitations on the discretionary power granted to our Firm so long as the limitations are specifically set forth or included as an attachment to the client agreement.

## **Item 17 – Voting Client Securities**

- A. CX Institutional does not vote client proxies. Clients maintain exclusive responsibility for: (1) directing the manner in which proxies solicited by issuers of securities beneficially owned by the client shall be voted, and (2) making all elections relative to any mergers, acquisitions, tender offers, bankruptcy proceedings or other type events pertaining to the client's investment assets.
- B. Clients will receive their proxies or other solicitations directly from their custodian. Clients may contact CX Institutional to discuss any questions they may have with a particular solicitation.

## **Item 18 – Financial Information**

- A. CX Institutional does not solicit fees of more than \$1,200, per client, six months or more in advance.
- B. CX Institutional is unaware of any financial condition that is reasonably likely to impair its ability to meet its contractual commitments relating to its discretionary authority over certain client accounts.
- C. CX Institutional has not been the subject of a bankruptcy petition.

CX Institutional's Chief Compliance Officer, Kyle B. Osting, remains available to address any questions that a client or prospective client may have regarding the above disclosures and arrangements.

## **CX Institutional, LLC**

**Wrap Fee Brochure  
Appendix 1 to ADV Part 2A  
Firm Brochure  
Dated: May 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>  
[kyle.osting@credentwealth.com](mailto:kyle.osting@credentwealth.com)



**CX Institutional**<sup>TM</sup>  
A Registered Investment Advisor

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This Wrap Fee Program Brochure provides information about the qualifications and business practices of CX Institutional, LLC. If you have any questions about the contents of this brochure, please contact Kyle B. Osting at 260-927-1830 or [kyle.osting@credentwealth.com](mailto:kyle.osting@credentwealth.com). The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

Additional information about CX Institutional, LLC is also available on at the SEC’s website at: [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

References herein to CX Institutional, LLC as a “registered investment adviser” or any reference to being “registered” does not imply a certain level of skill or training.

## **Item 2 – Material Changes**

There have been no material changes made to this Brochure since our last Annual Amendment filing made on March 8, 2023.

**Item 3 – Table of Contents**

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## Item 4 – Services, Fees and Compensation

### A. **Asset Management Services – CX Multi-Strategy Platform Program**

CX Institutional, LLC (“CX Institutional”) provides investment management services on a discretionary and non-discretionary wrap or non-wrap fee-only basis through our CX Multi-Strategy Platform Program (the “Program”). Program accounts are established at LPL Financial, a FINRA and SIPC member broker-dealer/custodian and SEC registered investment advisor (“LPL”) and/or Charles Schwab & Co. Inc. (“Schwab”).

The Program’s discretionary and non-discretionary basis allows for allocating to numerous investments, including but not limited to, individual equities, individual bonds, open-end mutual funds, closed-end mutual funds, exchange traded funds (ETFs), and exchange traded notes (ETNs). Asset allocation guidelines within the Program will be pursuant to the client’s investment objective and may entail an allocation to multiple strategies within an account. Client understands that achievement of the stated investment objective is a long-term goal.

Additional deposits in the Program will be invested in securities consistent with the current target allocation for the model portfolio, but such deposits (or a portion thereof) may remain in cash until certain conditions are met related to trade size and position deviation from the target allocation. CX Institutional may accommodate reasonable requests for all or a portion of the assets in the account(s) to remain unallocated and allocated to cash for a period of time.

Liquidation requests in connection with withdrawals, and changes to the model portfolios or investment objective selected may take up to 5 business days to process, and, in certain circumstances, may take longer.

If client advises CX Institutional that restrictions be placed on certain assets, CX Institutional will not manage those assets in accordance with the Program’s guidelines. Those client restricted assets will be segregated in a “Client Restricted” strategy sleeve within an account with or without other Program assets. However, CX Institutional will advise and bill an advisory fee on those client restricted assets maintained outside of Program models.

CX Institutional coordinates the trades among the various securities and model portfolio(s) of the account(s). After the account(s) is opened, and upon deposit of funds or securities by the client, CX Institutional will invest the assets based on the model portfolio(s) selected. It generally will take up to 5 business days from the date the account(s) is fully funded for all assets to be fully allocated across the model portfolio(s). In certain cases, it may take longer to allocate assets, for example, depending on the ability of CX Institutional to liquidate the securities transferred into the account(s).

In the event that the client transfers assets to CX Institutional that are not publicly traded, or when liquidity is minimal, costs for the liquidation of such assets will be borne by the client and will not be incurred by CX Institutional. The costs associated with liquidation will be determined by the custodian.

If client transfers into the Program with a previously purchased mutual fund, and there is an applicable contingent deferred sales charge on the fund, client will pay that charge when the mutual fund is sold. If the account is invested in a mutual fund that charges a fee for a redemption made within a specific time period after the investment, client will be charged a redemption fee.



### **Client Experience Program**

The Client Experience Program makes available multiple offerings for individuals, high net worth individuals, charitable organizations and business entities on a discretionary and non-discretionary wrap or non-wrap fee-only basis. Under the Client Experience Program, CX Institutional is able to offer participants specific discretionary and non-discretionary asset management portfolios that are offered under the CX Multi-Strategy Platform Program in combination with specific Financial Planning Services. In addition, specific client service deliverables are paired with each Client Experience offering. These combinations of investments, financial planning, and service are intended to deliver the appropriate solutions tailored to the individual needs of clients. The specific level of services you will receive and the fees you will be charged will be specified in your Investment Advisory Agreement.

Fee Differentials. CX Institutional shall receive a Program Fee based upon a percentage (%) of the market value of the assets placed under management (between negotiable and 2.00%) (the "Program Fee shall consist of an investment advisory fee and strategy fee). However, fees shall vary depending upon various objective and subjective factors, including but not limited to: the representative assigned to the account, the amount of assets to be invested, the complexity of the engagement, the anticipated number of meetings and servicing needs, related accounts, future earning capacity, anticipated future additional assets, and negotiations with the client.

Because CX Institutional shall generally price its advisory services based upon various objective and subjective factors, our clients could pay diverse fees based upon a combination of factors, including but not limited to the market value of their assets, the complexity of the engagement, the level and scope of the overall investment advisory services to be rendered, and negotiations. Similarly situated clients could pay diverse fees, and the services to be provided by CX Institutional to any particular client could be available from other advisers at lower fees.

### **Financial Planning for Financial Planning Wrap Program**

#### Legacy for Life®

CX Institutional may charge a negotiable flat fee for the preparation of the initial base plan, generally between \$1,000 and \$55,000, depending upon: the client's financial situation, complexity of services rendered and the scope of the topics covered in the plan. The initial base plan fee will be discussed with the client and incorporated into the Financial Planning Agreement, which must be executed before CX Institutional commences Legacy for Life® services. For clients who participate in the Program, the terms and conditions of the financial planning services rendered by CX Institutional will be incorporated in the Investment Advisory Agreement. The initial base plan fee is due from the client upon conclusion of the meeting during which the initial findings, recommendations and initial base plan are presented to the client.

Hourly Consulting Services CX Institutional generally charges an hourly fee between \$250 and \$500, billed in 15-minute increments, for stand-alone financial consulting services in excess of the initial base plan. This fee may be reduced or waived in CX Institutional's sole discretion. This fee will be discussed with the client and incorporated into an Hourly Consulting Services Agreement, which must be executed before CX Institutional commences the services. The fee is due from the client within 30 days of the client's receipt of CX Institutional's invoice. Plans provided to clients receiving financial planning/consulting services on a limited scope basis shall be reviewed only as part of the client's year end Annual Review.

**Financial Consultations:** CX Institutional typically requires that its Financial Planning clients pay a retainer equal to fifty percent (50%) of the estimated total financial consultation fee in advance of service. The balance of the fee shall generally be directly billed to the client upon completion of the financial consultation services.

**Strategy Summaries**

When consistent with a particular client's designated investment objective(s), CX Institutional may recommend that clients invest in any one or more of the following Strategy Portfolios, which are selected and managed at the individual client level. CX Institutional may also implement "Custom Strategy Portfolios," which are typically comprised of a blend of the holdings contained in one or more of Strategy Portfolios described below, and may also include additional common stocks, individual bonds, options, preferred stocks, ETPs, mutual funds, private or direct placements or annuities.

Each Strategy Portfolio carries an additional fee as fully described below.

The relative investment philosophies, asset selection process, independent manager selection process (as applicable), general product types and anticipated trading frequency for the Strategy Portfolios are as follows:

**Global Direct Main**

The minimum investment requirement for this strategy is \$5,000.

**Global Direct Growth Focus**

The minimum investment requirement for this strategy is \$5,000.

**Global Direct Value**

The minimum investment requirement for this strategy is \$5,000.

**Global Direct Dividend Focus**

The minimum investment requirement for this strategy is \$5,000.

**Global Direct International**

The minimum investment requirement for this strategy is \$5,000.

**GLOBAL CORE - DOMESTIC FOCUS**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE – DIVIDEND FOCUS**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE – GROWTH FOCUS**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE - INTERNATIONAL**

The minimum investment requirement for this strategy is \$100,000.

**GLOBAL CORE - MAIN**

The minimum investment requirement for this strategy is \$100,000

**GLOBAL CORE - OPPORTUNISIC**

The minimum investment requirement for this strategy is \$100,000

**S&P 500 – Tax Centric**

The minimum investment requirement for this strategy is \$1,000,000

**Large Cap Core – Tax Centric**

The minimum investment requirement for this strategy is \$100,000

**Equal Weight Core – Tax Centric**

The minimum investment requirement for this strategy is \$100,000

**S&P 500 Equal Weight – Tax Centric**

The minimum investment requirement for this strategy is \$1,000,000

**Passive Core**

The minimum investment requirement for this strategy is \$1,000

**Kickstart**

The minimum investment requirement for this strategy is \$500.

**Electric Vehicle**

The minimum investment requirement for this strategy is \$50,000

**Blockchain**

The minimum investment requirement for this strategy is \$50,000

**ESG**

The minimum investment requirement for this strategy is \$10,000

**Global Fixed Income**

The minimum investment requirement for this strategy is \$1,000

**Tax Advantaged – Fixed Income**

The minimum investment requirement for this strategy is \$1,000.

Once strategies are initially invested based on the pre-determined minimums, all strategies will be allowed to deviate lower than the stated minimums, which may be caused by market activity or client distributions, and will remain invested in the assigned strategy as long as the account's value does not impede the strategy's mandate and the account's ability to appropriately hold all strategy assets.

As it relates to the Thematic strategy, as well as the Alternatives, Growth 10 and Growth 20 strategies, CX Institutional will screen client accounts to ensure the strategies do not constitute more than 10% of the household's total value, as seen on the multi-strategy platform. If any one of those strategies surpasses 10% of said value, the excess amount will be allocated to a strategy that reflects the household's aggregate investment objective.

- B. **Wrap Program-Conflict of Interest**. As discussed above, CX Institutional may provide services on a wrap fee basis as a wrap program sponsor. Under CX Institutional's wrap offerings, the client generally receives investment advisory services, the execution of securities brokerage transactions, custody and reporting services for a single specified fee. Participation in a wrap program may cost the client more or less than purchasing such services separately. The terms and conditions of a wrap program engagement are more fully discussed in this Wrap Fee Program Brochure. Conflict of Interest. Because wrap program transaction fees and/or commissions are being paid by CX Institutional to the account custodian/broker-dealer, CX Institutional has an economic incentive to maximize its compensation by seeking to minimize the number of trades in the client's account.
- C. The wrap fees associated with the Programs discussed above do not include certain charges and administrative fees, including, but not limited to, transaction charges (including mark-ups and mark-downs) resulting from trades effected through or with a broker-dealer other than LPL and/or Schwab, transfer taxes, odd lot differentials, IRA maintenance fees, exchange fees, interest charges, American Depository Receipt agency processing fees, and any charges, taxes or other fees mandated by any federal, state or other applicable law or otherwise agreed to with regard to client accounts). Such fees and expenses are in addition to the Programs' wrap fee.
- Other Fee: Clients will pay a \$10 quarterly fee per account. Clients will be charged an additional \$2.50 per sleeve per Quarter. Clients may be charged an additional \$2.50 per account quarterly for their account aggregation services within clients' client portal.
- D. CX Institutional's related persons who recommend the Programs to clients do not receive compensation as a result of a client's participation in the Programs.

#### **Item 5 – Account Requirements and Types of Clients**

CX Institutional clients generally include individuals, high net worth individuals, charitable organizations and business entities. Because CX Institutional shall generally price its advisory services based upon various objective and subjective factors, our clients could pay diverse fees based upon a combination of factors, including but not limited to the market value of their assets, the complexity of the engagement, the level and scope of the overall investment advisory services to be rendered, and negotiations, similarly situated clients could pay diverse fees, and the services to be provided by CX Institutional to any particular client could be available from other advisers at lower fees. All clients and prospective clients should be guided accordingly.

#### **Item 6 – Portfolio Manager Selection and Evaluation**

- A. CX Institutional may allocate a portion of a client's Wrap Program assets among unaffiliated independent investment managers or separately managed accounts in accordance with the client's designated investment objective(s). In such situations, the other manager(s) shall have day-to-day responsibility for the active discretionary management of the allocated Wrap Program assets. CX Institutional shall continue to render investment supervisory services to the client relative to the ongoing monitoring and review of account performance, asset allocation and client investment objectives. Factors which CX Institutional shall consider in recommending the other manager(s) include the client's designated investment objective(s), management style, performance, reputation, financial strength, reporting, pricing, and research.

- B. CX Institutional acts as the portfolio manager for the Wrap Programs. Inasmuch as the execution costs for transactions effected in the client account will be paid by CX Institutional, a conflict of interest arises in that CX Institutional may have a disincentive to trade securities in the client account. In addition, the amount of compensation received by CX Institutional as a result of the client's participation in a Wrap Program may be more than what CX Institutional would receive if the client paid separately for investment advice, brokerage and other services.

When managing a client's account on a wrap fee basis, CX Institutional shall receive as payment for its asset management services, the balance of the wrap fee after all other costs (including account transaction fees) incorporated into the wrap fee have been deducted. Accordingly, CX Institutional has a conflict of interest because it has an economic incentive to maximize its compensation by seeking to minimize the number of transactions/total costs in the client's account.

- C. In addition to offering CX Multi-Strategy Platform Program and the Client Experience Program on a wrap fee basis, CX Institutional also offers the following services:

#### Non-Discretionary Investment Management Services

The client can determine to engage CX Institutional to provide non-discretionary investment advisory services on a non-wrap fee basis. Clients that determine to engage CX Institutional on a non-discretionary investment advisory basis must be willing to accept that CX Institutional cannot affect any account transactions without obtaining prior consent to any such transaction(s) from the client. Therefore, in the event that CX Institutional would like to make a transaction for a client's account, and client is unavailable, CX Institutional will be unable to affect the account transaction (as it would for its discretionary clients) without first obtaining the client's consent.

#### Financial Planning and Consulting Services

Financial planning and consulting services help clients to identify long-term financial goals intended to be achieved through investments, tax planning, asset allocation, risk management, retirement planning, and other areas. CX Institutional provides financial planning and consulting services, which focus upon a client's overall financial situation. Before engaging CX Institutional to provide financial planning or consulting services, clients may be required to enter into a Financial Planning Agreement with CX Institutional setting forth the terms and conditions of the engagement (including termination), describing the scope of the services to be provided, and the portion of the fee that is due from the client before CX Institutional commences services. If requested by the client, CX Institutional may recommend the services of other professionals for implementation purposes. The client is under no obligation to engage the services of any such recommended professional. The client retains absolute discretion over all such implementation decisions and is free to accept or reject any recommendation from CX Institutional.

If the client engages any such recommended professional, and a dispute arises thereafter relative to such engagement, the client agrees to seek recourse exclusively from and against the engaged professional. At all times, the engaged licensed professional[s] (i.e., attorney, accountant, insurance agent, etc.), and **not** CX Institutional, shall be responsible for the quality and competency of the services provided.

Each client is advised that it remains the client's responsibility to promptly notify CX Institutional if there is ever any change in client's financial situation or investment objectives for the purpose of reviewing, evaluating or revising CX Institutional's previous recommendations and/or services.

CX Institutional offers two basic forms of financial planning and consulting services: "Legacy for Life®" "Hourly Consulting Services" and "Retirement Plan Consulting."

In certain instances where clients do not meet Client Experience Program advisory fee minimum requirements (exclusive of a strategy fee), CX Institutional may make its “Legacy for Life®”, Financial Planning Services available through a separate service agreement. To initiate the engagement, CX Institutional will meet with these clients to determine the scope of services and financial planning topics to be covered. Once defined and agreed upon, the client and CX Institutional will enter into a Financial Planning Agreement, if the minimum advisory fee requirements are not met.

#### Legacy for Life®

CX Institutional provides financial planning and/or estate planning and/or charitable planning services to individual clients through its Legacy for Life® Program. Depending on the scope of the engagement, areas covered through Legacy for Life® may include, but are not necessarily limited to: retirement planning, major purchase planning, education planning, estate planning, small business planning, risk management planning, asset allocation recommendations, and charitable planning.

In certain instances where clients require advanced estate, business, or charitable planning and do not meet CX Institutional’s Client Experience Program advisory fee minimum requirements (exclusive of a strategy fee), CX Institutional may make these services available through a separate hourly consulting agreement.

#### Hourly Consulting Services

CX Institutional may also provide financial planning and consulting services on a one-time-only basis. Topics covered as part of these services may include any particular issue of concern to the client as agreed to between the Client and CX Institutional, which generally include retirement planning, major purchase planning, education planning, estate planning, small business planning, risk management planning, charitable planning, corporate services, consulting for non-for-profit organizations and estate settlement.

#### Retirement Plan Consulting

CX Institutional also provides non-discretionary pension consulting services, pursuant to which it assists sponsors of self-directed retirement plans with the selection or monitoring of investment alternatives (generally open-end mutual funds) from which plan participants shall choose in self-directing the investments for their individual plan retirement accounts. In addition, to the extent requested by the plan sponsor, CX Institutional shall also provide participant education designed to assist participants in identifying the appropriate investment strategy for their retirement plan accounts. The terms and conditions of the engagement shall generally be set forth in a Retirement Plan Consulting Agreement between CX Institutional and the plan sponsor.

#### **Miscellaneous**

Limitations of Financial Planning and Non-Investment Consulting/Implementation Services. As indicated above, to the extent requested by a client, CX Institutional may provide financial planning and related consulting services regarding non-investment related matters, such as estate planning, tax planning, insurance, etc. CX Institutional does not serve as an attorney or accountant, and no portion of its services should be construed as legal or accounting services. Accordingly, CX Institutional does not prepare estate planning documents or tax returns. To the extent requested by a client, CX Institutional may recommend the services of other professionals for certain non-investment implementation purpose (i.e., attorneys, accountants, insurance agents, etc.). The client is under no obligation to engage the services of any such recommended professional. The client retains absolute discretion over all such implementation decisions and is free to accept or reject any recommendation from CX Institutional and/or its representatives.

If the client engages any recommended professional, and a dispute arises thereafter relative to such engagement, the client agrees to seek recourse exclusively from and against the engaged professional. At all times, the engaged licensed professional[s] (i.e., attorney, accountant, insurance agent, etc.), and **not** CX Institutional, shall be responsible for the quality and competency of the services provided.

Retirement Rollovers-Potential for Conflict of Interest. A client or prospective client leaving an employer typically has four options regarding an existing retirement plan (and may engage in a combination of these options): (i) leave the money in the former employer's plan, if permitted, (ii) roll over the assets to the new employer's plan, if one is available and rollovers are permitted, (iii) roll over to an Individual Retirement Account ("IRA"), or (iv) cash out the account value (which could, depending upon the client's age, result in adverse tax consequences). If CX Institutional recommends that a client roll over their retirement plan assets into an account to be managed by CX Institutional, such a recommendation creates a conflict of interest if CX Institutional will earn new (or increase its current) compensation as a result of the rollover. If CX Institutional provides a recommendation as to whether a client should engage in a rollover or not (whether it is from an employer's plan or an existing IRA), CX Institutional is acting as a fiduciary within the meaning of Title I of the Employee Retirement Income Security Act and/or the Internal Revenue Code, as applicable, which are laws governing retirement accounts.

No client is under any obligation to roll over retirement plan assets to an account managed by CX Institutional, whether it is from an employer's plan or an existing IRA.

Use of Mutual and Exchange Traded Funds. Most mutual funds and exchange traded funds are available directly to the public. Thus, a prospective client can obtain many of the funds that may be utilized by CX Institutional independent of engaging CX Institutional as an investment advisor. However, if a prospective client determines to do so, he/she will not receive the CX Institutional's initial and ongoing investment advisory services.

In addition to CX Institutional's investment advisory fee described below, and transaction and/or custodial fees discussed below, clients will also incur, relative to all mutual fund and exchange traded fund purchases, charges imposed at the fund level (e.g., management fees and other fund expenses).

Unaffiliated Private Investment Funds. CX Institutional may recommend that certain qualified clients consider an investment in unaffiliated private investment funds. CX Institutional's role relative to the private investment funds shall be limited to its initial and ongoing due diligence and investment monitoring services. CX Institutional's clients are under absolutely no obligation to consider or make an investment in a private investment fund(s).

Risk: Private investment funds generally involve various risk factors, including, but not limited to, potential for complete loss of principal, liquidity constraints and lack of transparency, a complete discussion of which is set forth in each fund's offering documents, which will be provided to each client for review and consideration. Unlike liquid investments that a client may own, private investment funds do not provide daily liquidity or pricing. Each prospective client investor will be required to complete a Subscription Agreement, pursuant to which the client shall establish that he/she is qualified for investment in the fund, and acknowledges and accepts the various risk factors that are associated with such an investment.

Fund Valuation: If CX Institutional bills an investment advisory fee based upon the value of private investment funds or otherwise references private investment funds owned by the client on any supplemental account reports prepared by CX Institutional, the value for all private investment funds owned by the client will reflect the most recent valuation provided by the fund sponsor. The current value of any private investment fund could be significantly more or less than the original purchase price or the price reflected in

any supplemental account report.

Portfolio Activity. CX Institutional has a fiduciary duty to provide services consistent with the client's best interest. As part of its investment advisory services, CX Institutional will review client portfolios on an ongoing basis to determine if any changes are necessary based upon various factors, including, but not limited to, investment performance, fund manager tenure, style drift, account additions/withdrawals, and/or a change in the client's investment objective. Based upon these factors, there may be extended periods of time when CX Institutional determines that changes to a client's portfolio are neither necessary nor prudent. Of course, as indicated below, there can be no assurance that investment decisions made by CX Institutional will be profitable or equal any specific performance level(s).

Structured Notes. CX Institutional may purchase Structured Notes for client accounts. A Structured Note is a financial instrument that combines two elements, a debt security and exposure to an underlying asset or assets. It is essentially a note, carrying counter party risk of the issuer. However, the return on the note is linked to the return of an underlying asset or assets (such as the S&P 500 Index or commodities). It is this latter feature that makes structured products unique, as the payout can be used to provide some degree of principal protection, leveraged returns (but usually with some cap on the maximum return), and be tailored to a specific market or economic view. Structured Notes will generally be subject to liquidity constraints, such that the sale thereof before maturity will be limited and any sale before the maturity date could result in a substantial loss. There can be no assurance that the Structured Notes investment will be profitable, equal any historical performance level(s), or prove successful.

If the issuer of the Structured Note defaults, the entire value of the investment could be lost.

eMoney Advisor Platform. CX Institutional may provide its clients with access to an online platform hosted by "eMoney Advisor" ("eMoney"). The eMoney platform allows a client to view their complete asset allocation, including those assets that CX Institutional does not manage (the "Excluded Assets"). CX Institutional does not provide investment management, monitoring, or implementation services for the Excluded Assets. Therefore, CX Institutional shall not be responsible for the investment performance of the Excluded Assets. Rather, the client and/or their advisor(s) that maintain management authority for the Excluded Assets, and not CX Institutional, shall be exclusively responsible for such investment performance. The client may choose to engage CX Institutional to manage some or all of the Excluded Assets pursuant to the terms and conditions of an Investment Advisory Agreement between CX Institutional and the client.

The eMoney platform also provides access to other types of information, including financial planning concepts, which should not, in any manner whatsoever, be construed as services, advice, or recommendations provided by CX Institutional. Finally, CX Institutional shall not be held responsible for any adverse results a client may experience if the client engages in financial planning or other functions available on the eMoney platform without CX Institutional's assistance or oversight.

Pontera Platform: CX Institutional uses an investment platform made available by Pontera Solutions, Inc. ("Pontera"), a third-party online platform, to assist with management of clients' "held-away" accounts, including 401(k)s, 403(b)s, annuities, and 529 education savings plans. The Pontera platform permits advisers to manage held-away assets without having to reflect that it has custody of such assets on Part 1 of Form ADV. The advisory fee charged by CX Institutional for the management of held-away assets is established in the client's *Investment Advisory Agreement*. Pontera charges CX Institutional an annual fee based upon the percentage of assets managed in the held-away accounts. Other than CX Institutional's advisory fee, clients do not pay any additional fee to Pontera or to CX Institutional in connection with the use of the Pontera platform.



Socially Responsible (ESG) Investing Limitations. Socially Responsible Investing involves the incorporation of Environmental, Social and Governance (“ESG”) considerations into the investment due diligence process. ESG investing incorporates a set of criteria/factors used in evaluating potential investments: Environmental (i.e., considers how a company safeguards the environment); Social (i.e., the manner in which a company manages relationships with its employees, customers, and the communities in which it operates); and Governance (i.e., company management considerations). The number of companies that meet an acceptable ESG mandate can be limited when compared to those that do not and could underperform broad market indices. Investors must accept these limitations, including potential for underperformance. Correspondingly, the number of ESG mutual funds and exchange-traded funds are limited when compared to those that do not maintain such a mandate. As with any type of investment (including any investment and/or investment strategies recommended and/or undertaken by CX Institutional), there can be no assurance that investment in ESG securities or funds will be profitable or prove successful. CX Institutional does not advocate an ESG investment strategy but will seek to employ ESG if directed by a client to do so. If implemented, CX Institutional shall rely upon the assessments undertaken by the unaffiliated mutual fund, exchange traded fund or separate account portfolio manager to determine that the fund’s or portfolio’s underlying company securities meet a socially responsible mandate.

Cryptocurrency. For clients who want exposure to cryptocurrencies, including Bitcoin, CX Institutional , will advise the client to consider a potential investment in corresponding exchange traded securities, or an allocation to separate account managers and/or private funds that provide cryptocurrency exposure. Crypto is a digital currency that can be used to buy goods and services, but uses an online ledger with strong cryptography (i.e., a method of protecting information and communications through the use of codes) to secure online transactions. Unlike conventional currencies issued by a monetary authority, cryptocurrencies are generally not controlled or regulated and their price is determined by the supply and demand of their market. Because cryptocurrency is currently considered to be a speculative investment, CX Institutional will not exercise discretionary authority to purchase a cryptocurrency investment for client accounts. Rather, a client must expressly authorize the purchase of the cryptocurrency investment.

CX Institutional does not recommend or advocate the purchase of, or investment in, cryptocurrencies. CX Institutional considers such an investment to be speculative.

Clients who authorize the purchase of a cryptocurrency investment must be prepared for the potential for liquidity constraints, extreme price volatility and complete loss of principal.

Cash Positions. CX Institutional treats cash as an asset class. As such, unless determined to the contrary by CX Institutional, all cash positions (money markets, etc.) shall continue to be included as part of assets under management for purposes of calculating CX Institutional’s advisory fee. At any specific point in time, depending upon perceived or anticipated market conditions/events (there being **no guarantee** that such anticipated market conditions/events will occur), CX Institutional may maintain cash positions for defensive purposes. In addition, while assets are maintained in cash, such amounts could miss market advances. Depending upon current yields, at any point in time, CX Institutional’s advisory fee could exceed the interest paid by the client’s money market fund.

Cash Sweep Accounts. Certain account custodians can require that cash proceeds from account transactions or new deposits, be swept to and/or initially maintained in a specific custodian designated sweep account. The yield on the sweep account will generally be lower than those available for other money market accounts. When this occurs, to help mitigate the corresponding yield dispersion CX Institutional shall (usually within 30 days thereafter) generally (with exceptions) purchase a higher yielding money market fund (or other type security) available on the custodian’s platform, unless CX Institutional

reasonably anticipates that it will utilize the cash proceeds during the subsequent 30-day period to purchase additional investments for the client's account. Exceptions and/or modifications can and will occur with respect to all or a portion of the cash balances for various reasons, including, but not limited to the amount of dispersion between the sweep account and a money market fund, the size of the cash balance, an indication from the client of an imminent need for such cash, or the client has a demonstrated history of writing checks from the account.

The above does not apply to the cash component maintained within a CX Institutional actively managed investment strategy (the cash balances for which shall generally remain in the custodian designated cash sweep account), an indication from the client of a need for access to such cash, assets allocated to an unaffiliated investment manager and cash balances maintained for fee billing purposes.

The client shall remain exclusively responsible for yield dispersion/cash balance decisions and corresponding transactions for cash balances maintained in any CX Institutional unmanaged accounts.

Sub-Advisor Arrangement. CX Institutional is affiliated with CXI Advisors, a registered investment adviser firm. CXI Advisors has engaged CX Institutional to provide investment management services on a sub-advisory basis according to the terms and conditions of a written Sub-Advisory Agreement. With respect to its sub-advisory services, CXI Advisors will maintain both the initial and ongoing day-to-day relationship with the client, including initial and ongoing determination of client suitability for the client's designated investment strategies and/or programs.

Client Obligations. In performing its services, CX Institutional shall not be required to verify any information received from the client or from the client's other professionals, and is expressly authorized to rely thereon. Moreover, each client is advised that it remains their responsibility to promptly notify CX Institutional if there is ever any change in their financial situation or investment objectives for the purpose of reviewing, evaluating or revising CX Institutional's previous recommendations and/or services.

Cybersecurity Risk. The information technology systems and networks that CX Institutional and its third-party service providers use to provide services to CX Institutional's clients employ various controls, which are designed to prevent cybersecurity incidents stemming from intentional or unintentional actions that could cause significant interruptions in CX Institutional's operations and result in the unauthorized acquisition or use of clients' confidential or non-public personal information. Clients and CX Institutional are nonetheless subject to the risk of cybersecurity incidents that could ultimately cause them to incur losses, including for example: financial losses, cost and reputational damage to respond to regulatory obligations, other costs associated with corrective measures, and loss from damage or interruption to systems. Although CX Institutional has established procedures to reduce the risk of cybersecurity incidents, there is no guarantee that these efforts will always be successful, especially considering that CX Institutional does not directly control the cybersecurity measures and policies employed by third-party service providers. Clients could incur similar adverse consequences resulting from cybersecurity incidents that more directly affect issuers of securities in which those clients invest, broker-dealers, qualified custodians, governmental and other regulatory authorities, exchange and other financial market operators, or other financial institutions.

Consultant to Third-Party. CX Institutional serves as a consultant with respect to certain retail clients of an unaffiliated broker-dealer. With respect to this engagement, the unaffiliated broker-dealer maintains both the initial and ongoing day-to-day relationship with the underlying client, including initial and ongoing determination of client suitability. Although CX Institutional shall provide information to underlying client, CX Institutional is not responsible for custodial selection and cannot negotiate commissions and/or transaction costs, and/or seek better execution on behalf of the underlying clients. The underlying clients with whom CX Institutional interacts are advised as to the limitations of CX Institutional's duties.

Disclosure Statement. A copy of CX Institutional's written Brochure as set forth on Part 2A, Part 2A Appendix 1, Part 2B of Form ADV and Form CRS (as applicable) shall be provided to each client prior to, or contemporaneously with, the execution of the applicable form of client agreement.

Performance-Based Fees and Side-By-Side Management (ADV Part 2A, Item 6)

Neither CX Institutional, nor any supervised person of CX Institutional accepts performance-based fees.

Methods of Analysis, Investment Strategies and Risk of Loss (ADV Part 2A, Item 8A)

CX Institutional's primary method of security analysis is a blend of fundamental, quantitative, and technical analysis. Each form of analysis is described below:

Fundamental Analysis

This method attempts to measure a security's intrinsic value by examining related economic, financial and other qualitative and quantitative factors. Fundamental analysts attempt to study everything that can affect the security's value, including macroeconomic factors (like the overall economy and industry conditions) and individually specific factors (like the financial condition and management of companies). The end goal of performing fundamental analysis is to attempt a value that an investor can compare with the security's current price to determine what sort of position to take with that security (underpriced = buy, overpriced = sell or short). This method of security analysis is considered to be the opposite of technical analysis. Fundamental analysis is about using real data to evaluate a security's value. Although most analysts use fundamental analysis to value stocks, this method of valuation can be used for just about any type of security or index.

Quantitative Analysis

This method attempts to measure a security's, or indices', risk and value by analyzing its relative metrics to the broad market. Such metrics include standard deviation, correlations, expected return metrics, balance sheet ratio analysis, and overall outputs tied to multiple regression analysis.

Technical Analysis

This method attempts to measure a security's value by analyzing statistics generated by market activity, such as past prices and volume. Technical analysts do not attempt to measure a security's intrinsic value, but instead use charts and other tools to identify patterns that can suggest future activity. Technical analysts believe that the historical performance of stocks and markets are indications of future performance.

Cyclical Analysis

This method attempts to forecast the direction of prices through analysis performed on historical relationships between price and market trends.

CX Institutional uses the following investment strategies when implementing investment advice given to clients:

Long Term Purchases

This refers to investments that are purchased with the intention of being held for at least one year.

Short Term Purchases

This refers to investments that are purchased with the intention of being sold within one year.

**Investment Risk.** Investing in securities involves risk of loss that clients should be prepared to bear. Different types of investments involve varying degrees of risk, and it should not be assumed that future performance of any specific investment or investment strategy (including the investments and/or investment strategies recommended or undertaken by CX Institutional) will be profitable or equal any specific performance level(s).

**Borrowing Against Assets/Risks.** A client who has a need to borrow money could determine to do so by using:

- **Margin-**The account custodian or broker-dealer lends money to the client. The custodian charges the client interest for the right to borrow money, and uses the assets in the client's brokerage account as collateral; and,
- **Pledged Assets Loan-** In consideration for a lender (i.e., a bank, etc.) to make a loan to the client, the client pledges its investment assets held at the account custodian as collateral;

These above-described collateralized loans are generally utilized because they typically provide more favorable interest rates than standard commercial loans. These types of collateralized loans can assist with a pending home purchase, permit the retirement of more expensive debt, or enable borrowing in lieu of liquidating existing account positions and incurring capital gains taxes. However, such loans are not without potential material risk to the client's investment assets. The lender (i.e., custodian, bank, etc.) will have recourse against the client's investment assets in the event of loan default or if the assets fall below a certain level. For this reason, CX Institutional does not recommend such borrowing unless it is for specific short-term purposes (i.e., a bridge loan to purchase a new residence). CX Institutional does not recommend such borrowing for investment purposes (i.e., to invest borrowed funds in the market). Regardless, if the client was to determine to utilize margin or a pledged assets loan, the following economic benefits would inure to CX Institutional:

- by taking the loan rather than liquidating assets in the client's account, CX Institutional continues to earn a fee on such Account assets; and,
- if the client invests any portion of the loan proceeds in an account to be managed by CX Institutional, CX Institutional will receive an advisory fee on the invested amount; and,
- if CX Institutional's advisory fee is based upon the higher margined account value (**see** margin disclosure at Item 5 below), CX Institutional will earn a correspondingly higher advisory fee. This could provide CX Institutional with a disincentive to encourage the client to discontinue the use of margin.

The Client must accept the above risks and potential corresponding consequences associated with the use of margin or a pledged assets loans.

CX Institutional's methods of analysis and investment strategies do not present any significant or unusual risks. However, every method of analysis has its own inherent risks. In particular, clients face the following potential investment risks:

**Market Risk:** Either the stock market as a whole, or the value of an individual company, goes down resulting in a decrease in the value of client investments. This is also referred to as systemic risk.

**Equity (stock) market risk:** Common stocks are susceptible to general stock market fluctuations and to volatile increases and decreases in value as market confidence in and perceptions of their issuers change. If you held common stock, or common stock equivalents, of any given issuer, you would generally be exposed to greater risk than if you held preferred stocks and debt obligations of the issuer.

**Company Risk:** When investing in stock positions, there is always a certain level of company or industry specific risk that is inherent in each investment. This is also referred to as unsystematic risk and can be reduced through appropriate diversification. There is the risk that the company will perform poorly or have its value reduced based on factors specific to the company or its industry. For example, if a company's employees go on strike or the company receives unfavorable media attention for its actions, the value of the company may be reduced.

Fixed Income Risk: When investing in bonds, there is the risk that issuer will default on the bond and be unable to make payments. Further, individuals who depend on set amounts of periodically paid income face the risk that inflation will erode their spending power. Fixed-income investors receive set, regular payments that face the same inflation risk.

Options Risk: Options on securities may be subject to greater fluctuations in value than an investment in the underlying securities. Purchasing and writing put and call options are highly specialized activities and entail greater than ordinary investment risks.

ETF and Mutual Fund Risk: When CX Institutional invests in an ETF or mutual fund, the client will bear additional expenses based on its pro-rata share of the ETFs or mutual fund's operating expenses, including the potential duplication of management fees. The risk of owning an ETF or mutual fund generally reflects the risks of owning the underlying securities the ETF or mutual fund holds. Clients may also incur brokerage costs when purchasing ETFs if they do so outside of the Program.

Management Risk: Client investment success varies with the success and failure of CX Institutional's strategies, research, analysis and determination of portfolio securities. If CX Institutional's investment strategies do not produce the expected returns, the value of the investment will decrease.

CX Institutional primarily allocates client investment assets among various individual equity (stocks), debt (bonds) and fixed income securities, no load mutual funds, closed end mutual funds and/or ETFs.

CX Institutional's asset allocation strategies have been designed to comply with the requirements of Rule 3a-4 of the Investment Company Act of 1940. Rule 3a-4 provides similarly managed investment programs, such as CX Institutional's asset allocation programs, with a non-exclusive safe harbor from the definition of an investment company. In accordance with Rule 3a-4, the following disclosure is applicable to CX Institutional's management of client assets:

1. Initial Interview – at the opening of the account, CX Institutional, through its designated representatives, shall obtain from the client information sufficient to determine the client's financial situation and investment objectives;
2. Individual Treatment - the account is managed on the basis of the client's financial situation and investment objectives;
3. Quarterly Notice – at least quarterly CX Institutional shall notify the client to advise CX Institutional whether the client's financial situation or investment objectives have changed, or if the client wants to impose and/or modify any reasonable restrictions on the management of the account;
4. Annual Contact – at least annually, CX Institutional shall contact the client to determine whether the client's financial situation or investment objectives have changed, or if the client wants to impose and/or modify any reasonable restrictions on the management of the account;
5. Consultation Available – CX Institutional shall be reasonably available to consult with the client relative to the status of the account;
6. Quarterly Report – the client shall be provided with a quarterly report for the account for the preceding period;
7. Ability to Impose Restrictions – the client shall have the ability to impose reasonable restrictions on the management of the account, including the ability to instruct CX Institutional not to purchase certain mutual funds;
8. No Pooling – the client's beneficial interest in a security does not represent an undivided interest in all the securities held by the custodian, but rather represents a direct and beneficial interest in the securities which comprise the account;
9. Separate Account - a separate account is maintained for the client with the Custodian;

10. Ownership – each client retains indicia of ownership of the account (e. g. right to withdraw securities or cash, exercise or delegate proxy voting, and receive transaction confirmations).

CX Institutional believes that its annual Program Fee is reasonable in relation to: (1) the advisory services provided under the Investment Advisory Agreement; and (2) the fees charged by other investment advisers offering similar services/programs. However, CX Institutional's annual Program Fee may be higher than that charged by other investment advisers offering similar services/programs. In addition to CX Institutional's annual Program Fee, the client will also incur charges imposed directly at the mutual and exchange traded fund level (e.g., management fees and other fund expenses).

CX Institutional's investment programs may involve above-average portfolio turnover which could negatively impact upon the net after-tax gain experienced by an individual client in a taxable account.

Voting Client Securities (ADV Part 2A, Item 17)

CX Institutional does not vote client proxies. Clients maintain exclusive responsibility for: (1) directing the manner in which proxies solicited by issuers of securities beneficially owned by the client shall be voted, and (2) making all elections relative to any mergers, acquisitions, tender offers, bankruptcy proceedings or other type events pertaining to the client's investment assets. Clients will receive their proxies or other solicitations directly from their custodian. Clients may contact CX Institutional to discuss any questions they may have with a particular solicitation.

**Item 7 – Client Information Provided to Portfolio Managers**

Because only representatives of CX Institutional serve as portfolio managers, those representatives or their assistants are responsible for gathering all information provided by clients. CX Institutional's representatives will interview and work with clients to gather all information needed relative to their investment objectives and needs in order to provide management services through the Program. Clients are reminded to contact their representative whenever there are changes to their financial situation that will impact or materially influence the way CX Institutional manages their accounts.

To the extent the Program utilizes independent investment managers; CX Institutional shall provide the independent investment managers with each client's particular investment objective(s). Any changes in the client's financial situation or investment objectives reported by the client to CX Institutional shall be communicated to the independent investment managers within a reasonable period of time.

**Item 8 – Client Contact with Portfolio Managers**

Because only CX Institutional representatives serve as portfolio managers, there are no restrictions placed on clients' ability to contact and consult with their portfolio managers. It is the policy of CX Institutional to provide an "open channel" of communication between representatives and their clients. Clients are encouraged to contact their representative whenever they have questions about the management of their account.

**Item 9 – Additional Information**

A. Disciplinary Information (ADV Part 2A, Item 9)

CX Institutional has not been the subject of any disciplinary actions.

Other Financial Industry Activities and Affiliations (ADV Part 2A, Item 10)

**Other Investment Advisor.** As indicated above, CX Institutional is affiliated with CXI Advisors, a SEC registered investment adviser firm (CRD# 301321). CXI Advisors has engaged CX Institutional to provide investment management services on a sub-advisory basis. This arrangement does not present a conflict of interest, because clients do not incur additional or increased advisory fees as a result.

CX Institutional does not receive, directly or indirectly, compensation from investment advisors that it recommends or selects for its clients.

B. Code of Ethics, Participation in Client Transactions and Personal Trading (ADV Part 2A, Item 11)

CX Institutional maintains an investment policy relative to personal securities transactions. This investment policy is part of CX Institutional's overall Code of Ethics, which serves to establish a standard of business conduct for all of CX Institutional's representatives that is based upon fundamental principles of openness, integrity, honesty and trust, a copy of which is available upon request.

In accordance with Section 204A of the Investment Advisers Act of 1940, CX Institutional also maintains and enforces written policies reasonably designed to prevent the misuse of material non- public information by CX Institutional or any person associated with CX Institutional.

Neither CX Institutional nor any related person of CX Institutional recommends, buys, or sells for client accounts, securities in which CX Institutional or any related person of CX Institutional has a material financial interest.

CX Institutional and/or representatives of CX Institutional may buy or sell securities that are also recommended to clients. This practice may create a situation where CX Institutional and/or representatives of CX Institutional are in a position to materially benefit from the sale or purchase of those securities. Therefore, this situation creates a conflict of interest. Practices such as "scalping" (i.e., a practice whereby the owner of shares of a security recommends that security for investment and then immediately sells it at a profit upon the rise in the market price which follows the recommendation) could take place if CX Institutional did not have adequate policies in place to detect such activities. In addition, these policies can help detect insider trading, "front-running" (i.e., personal trades executed prior to those of CX Institutional's clients) and other potentially abusive practices.

CX Institutional has a personal securities transaction policy in place to monitor the personal securities transactions and securities holdings of each of CX Institutional's "Access Persons". CX Institutional's securities transaction policy requires that Access Person of CX Institutional must provide the Chief Compliance Officer or his/her designee with a written report of their current securities holdings within ten (10) days after becoming an Access Person. Additionally, each Access Person must provide the Chief Compliance Officer or his/her designee with a written report of the Access Person's current securities holdings at least once each twelve (12) month period thereafter on a date CX Institutional selects; provided, however that at any time that CX Institutional has only one Access Person, he or she shall not be required to submit any securities report described above.

CX Institutional and/or representatives of CX Institutional may buy or sell securities, at or around the same time as those securities are recommended to clients. This practice creates a situation where CX Institutional and/or representatives of CX Institutional are in a position to materially benefit from the sale or purchase of those securities. Therefore, this situation creates a conflict of interest. As indicated above, CX Institutional has a personal securities transaction policy in place to monitor the personal securities transaction and securities holdings of each of CX Institutional's Access Persons.

#### Review of Accounts (ADV Part 2A, Item 13)

For those clients who engage in the Program, CX Institutional's representatives conduct account reviews on an ongoing basis. All clients are advised that it remains their responsibility to advise CX Institutional of any changes in their investment objectives and/or financial situation. All clients (in person or via telephone) are encouraged to review financial planning issues (to the extent applicable), investment objectives and account performance with CX Institutional on an annual basis.

CX Institutional may conduct account reviews on an-other than periodic basis upon the occurrence of a triggering event, such as a change in client investment objectives and/or financial situation, market corrections and client request.

During any month that there is activity in a CX Institutional managed account (and no less frequently than quarterly); the client receives an account statement, from LPL and/or Schwab, showing account activity as well as positions held in the account at month end. Additionally, the client receives a confirmation of each transaction that occurs within the account unless the transaction is the result of a systematic purchase, redemption or exchange. All account data and statements are also generally available on-line through the account view portal provided by their custodian. In addition, CX Institutional may provide newsletters covering general financial planning and investment topics.

#### Client Referrals and Other Compensation (ADV Part 2A, Item 14)

##### Research and Additional Benefits

Although not a material consideration when determining whether to recommend that a client utilize the services of a particular broker-dealer/custodian, CX Institutional receives from LPL, Schwab (or another broker-dealer/custodian, investment platform, unaffiliated investment manager, vendor, unaffiliated product/fund sponsor, or vendor) without cost (and/or at a discount) support services and/or products, certain of which assist CX Institutional to better monitor and service client accounts maintained at such institutions. Included within the support services that may be obtained by CX Institutional may be investment-related research, pricing information and market data, software and other technology that provide access to client account data, compliance and/or practice management- related publications, discounted or gratis consulting services, discounted and/or gratis attendance at conferences, meetings, and other educational and/or social events, marketing support, computer hardware and/or software and/or other products used by CX Institutional in furtherance of its investment advisory business operations.

LPL makes available to CX Institutional various products and services designed to assist CX Institutional in managing and administering client accounts. Many of these products and services may be used to service all or a substantial number of CX Institutional's accounts, including accounts not held with LPL. These include software and other technology that provide access to client account data (such as trade confirmation and account statements); facilitate trade execution (and aggregation and allocation of trade orders for multiple client accounts); provide research, pricing information and other market data; facilitate payment of CX Institutional's fees from its clients' accounts; and assist with back-office functions; recordkeeping and client reporting.

LPL also makes available to CX Institutional other services intended to help CX Institutional manage and further develop its business. Some of these services assist CX Institutional to better monitor and service program accounts maintained at LPL, however, many of these services benefit only CX Institutional, for example, services that assist CX Institutional in growing its business. These support services and/or products may be provided without cost, at a discount, and/or at a negotiated rate, and



include practice management-related publications; consulting services; attendance at conferences and seminars, meetings, and other educational and/or social events; marketing support; and other products and services used by CX Institutional in furtherance of the operation and development of its investment advisory business.

The products and services described above are provided to CX Institutional as part of its overall relationship with LPL. While as a fiduciary CX Institutional must always act in its clients' best interests, the receipt of these benefits creates a conflict of interest because CX Institutional's recommendation that client's custody their assets at LPL may be based in part on the benefit to CX Institutional of the availability of the foregoing products and services and not solely on the nature, cost or quality of custody or brokerage services provided by LPL Financial. CX Institutional's receipt of some of these benefits may be based on the amount of advisory assets custodied on the LPL platform.

As indicated above, certain of the support services and/or products that may be received may assist CX Institutional in managing and administering client accounts. Others do not directly provide such assistance, but rather assist CX Institutional to manage and further develop its business enterprise.

There is no corresponding commitment made by CX Institutional to LPL, Schwab or any other entity to invest any specific amount or percentage of client assets in any specific mutual funds, securities or other investment products as result of the above arrangement.

CX Institutional may receive sponsorship dollars from Halo Securities LLC, Goldman Sachs & Co. LLC, and Blackrock Inc. These sponsorship funds may be received in various forms, including but not limited to direct payments, gifts, or benefits in kind. There is no corresponding commitment made by CX Institutional to Halo Securities, Goldman Sachs & Co. LLC, Blackrock Inc. or any other entity to invest any specific amount or percentage of client assets in any specific mutual funds, securities or other investment products as a result of the above arrangement.

CX Institutional does not compensate, directly or indirectly, any person, other than its representatives, for client referrals.

Financial Information (ADV Part 2A, Item 18)

CX Institutional does not solicit fees of more than \$1,200, per client, six months or more in advance.

CX Institutional is unaware of any financial condition that is reasonably likely to impair its ability to meet its contractual commitments relating to its discretionary authority over certain client accounts.

CX Institutional has not been the subject of a bankruptcy petition.

CX Institutional's Chief Compliance Officer, Kyle B. Osting, remains available to address any questions that a client or prospective client may have regarding the above disclosures and arrangements.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**David W. Hefty, Chief Executive Officer, Investment Advisor Representative and Investment Policy Committee Member**

***Item 1 – Cover Page***

This brochure supplement provides information about David Hefty that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about David Hefty is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 01/1977

**Education Background:**

Bachelor of Science – Agriculture Economics, Purdue University, 1999

**Business Background & Other Business Activity:**

CX Institutional CEO & Investment Advisor Representative 03/2018 – Present;  
LPL Financial Corporation, Registered Representative 09/2002 – 09/2020;  
Hefty Wealth Partners, Inc. (formerly known as Cornerstone Wealth Management, LLC) CEO,  
12/2006 – 03/2018 President and Chief Compliance Officer & Investment Advisor Representative;  
Cornerstone Wealth Management, LLC (formerly Cornerstone Financial Services, LLC), CEO,  
06/2000 – 12/2006.

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor’s degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor’s or higher degree or completed a financial planning development capstone course.
- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual’s ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board’s Code of Ethics and Standards of Conduct (“Code and Standards”), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board’s Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional’s services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

***Item 3 – Disciplinary Information***

Mr. Hefty has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Certain product sponsors may provide Mr. Hefty with other economic benefits as a result of Mr. Hefty’s recommendation or sale of the product sponsors’ investments. The economic benefits received by Mr. Hefty from CX Institutional and product sponsors can include but are not limited to, financial assistance or the sponsorship of conferences and educational sessions, marketing support, incentive awards, payment of travel expenses, and tools to assist Mr. Hefty in providing various services to clients. Although CX Institutional endeavor at all times to put the interest of its clients ahead of its own or those of its officers, directors, or representatives, these arrangements present a conflict of interest that may affect the judgment of Mr. Hefty.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities

and services provided by the Firm including the services provided by Mr. Hefty. Investment accounts and the advice provided by Mr. Hefty are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Stacy E. Hefty, President and Investment Advisor Representative Item 1 –  
Cover Page**

This brochure supplement provides information about Stacy Hefty that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Stacy Hefty is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2 – Educational Background and Business Experience**  
Born 10/1976

**Education Background:**

Bachelor of Science – Agriculture Economics, Purdue University, 1999

**Business Background & Other Business Activity:**

CX Institutional, President & Investment Advisor Representative 03/2018 – Present;

LPL Financial Corporation, Registered Representative/ Investment Advisor Representative, 09/2002 – 09/2020;

Hefty Wealth Partners, Inc. (formerly known as Cornerstone Wealth Management, LLC), President, Vice President, Secretary, & Treasurer, 12/2006 – Present; Investment Advisor Representative, 07/2010 – 03/2018;

Cornerstone Wealth Management, LLC (formerly Cornerstone Financial Services, LLC), President, Vice President, Secretary, & Treasurer, 06/2000 – 12/2006.

**Item 3 – Disciplinary Information**

Ms. Hefty has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

**Item 4 – Other Business Activities**

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

In addition to the description of additional compensation provided in Item 4 above, certain product sponsors may provide Ms. Hefty with other economic benefits as a result of Ms. Hefty's recommendation or sale of the product sponsors' investments. The economic benefits received by Ms. Hefty from CX Institutional and product sponsors can include but are not limited to, financial assistance or the sponsorship of conferences and educational sessions, marketing support, incentive awards, payment of travel expenses, and tools to assist Ms. Hefty in providing various services to clients. Although CX Institutional endeavor at all times to put the interest of its clients ahead of its own or those of its officers, directors, or representatives, these arrangements present a conflict of interest that may affect the judgment of Ms. Hefty.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Ms. Hefty. Investment accounts and the advice provided by Ms. Hefty are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Douglas E. Lockwood, Investment Advisor Representative, Wealth Partner and Investment Policy Committee Member**

***Item 1 – Cover Page***

This brochure supplement provides information about Doug Lockwood that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Doug Lockwood is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 09/1965

**Education Background:**

Bachelor of Arts – Economics, Wabash College, 1988

Master of Business Administration, Anderson University, 2000

**Business Background & Other Business Activity:**

CX Institutional, Branch Officer & Investment Advisor Representative, 03/2018 – Present;

LPL Financial Corporation, Registered Representative/ Investment Advisor Representative, 10/2005 – 09/2020;

Hefty Wealth Partners, Inc. (formerly known as Cornerstone Wealth Management, LLC), Employee, 12/2006 -

03/2018; Chief Investment Officer 11/2008 – 12/11, Branch President January 1/12 - Present & Investment Advisor Representative, 07/2010 – Present;

Cornerstone Wealth Management, LLC (formerly Cornerstone Financial Services, LLC), Employee, 09/2005 – 12/2006;

AMI Investment Management, LLC, Investment Advisor Representative, 10/1999 – 8/2005.

**CERTIFIED FINANCIAL PLANNER® professional**

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become a CFP® professional, an individual must fulfill the following requirements:

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- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual’s ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board’s Code of Ethics and Standards of Conduct (“Code and Standards”), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board’s Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Lockwood has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Mr. Lockwood’s annual compensation is based, in part, on the amount of assets under management that Mr. Lockwood management. Accordingly, Mr. Lockwood has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client’s best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Lockwood. Investment accounts and the



advice provided by Mr. Lockwood are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Edison Byzyka, Chief Investment Officer, Investment Policy Committee Member**

***Item 1 – Cover Page***

This brochure supplement provides information about Edison Byzyka that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Edison Byzyka is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 09/1988

**Education Background:**

Bachelor of Science – Corporate Finance with Economics Minor, Indiana University, 2011

**Business Background & Other Business Activity:**

CX Institutional, Chief Investment Officer & Investment Advisor Representative 03/2018 – Present;  
CXI Advisors, Chief Investment Officer & Investment Advisor Representative, 05/2019 – 09/2020;  
LPL Financial Corporation, Registered Representative, 01/2013 – 09/2020;  
Hefty Wealth Partners, Inc., Chief Investment Officer & Investment Advisor Representative 01/2013 – 03/2018;  
Tower Financial Corporation, Investments Research Analyst, 01/2011 – 01/2013;  
Navistar, LLC, Analyst, 08/2009 – 01/2011.

Mr. Byzyka holds the designation of CFA<sup>®</sup> Charter Holder. CFA<sup>®</sup> designates an international professional certificate that is offered by the CFA Institute. The Chartered Financial Analyst<sup>®</sup> (CFA<sup>®</sup>) charter is a globally respected, graduate-level investment credential established in 1962 and awarded by CFA Institute — the largest global association of investment professionals.

There are currently more than 190,000 CFA<sup>®</sup> Charterholders working in over 170 countries and regions. To earn the CFA<sup>®</sup> charter, candidates must: (1) pass three sequential, six-hour examinations; (2) have at least four years of qualified professional investment experience; (3) join CFA Institute as members; and (4) commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct.

**High Ethical Standards**

The CFA Institute Code of Ethics and Standards of Professional Conduct, enforced through an active professional conduct program, require CFA<sup>®</sup> Charterholders to:

- Place their clients' interests ahead of their own
- Maintain independence and objectivity
- Act with integrity
- Maintain and improve their professional competence
- Disclose conflicts of interest and legal matters

### **Global Recognition**

Passing the three CFA exams is a difficult feat that requires extensive study (successful candidates report spending an average of 300 hours of study per level). Earning the CFA® charter demonstrates mastery of many of the advanced skills needed for investment analysis and decision making in today's quickly evolving global financial industry. As a result, employers and clients are increasingly seeking CFA® Charterholders —often making the charter a prerequisite for employment. Additionally, regulatory bodies in 38 countries/territories recognize the CFA® charter as a proxy for meeting certain licensing requirements, and more than 466 colleges and universities around the world have incorporated a majority of the CFA Program curriculum into their own finance courses.

### **Comprehensive and Current Knowledge**

The CFA Program curriculum provides a comprehensive framework of knowledge for investment decision making and is firmly grounded in the knowledge and skills used every day in the investment profession. The three levels of the CFA Program test a proficiency with a wide range of fundamental and advanced investment topics, including ethical and professional standards, fixed-income and equity analysis, alternative and derivative investments, economics, financial reporting standards, portfolio management, and wealth planning.

The CFA Program curriculum is updated every year by experts from around the world to ensure that candidates learn the most relevant and practical new tools, ideas, and investment and wealth management skills to reflect the dynamic and complex nature of the profession.

### ***Item 3 – Disciplinary Information***

Mr. Byzyka has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

None.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Byzyka. Investment accounts and the advice provided by Mr. Byzyka are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Brian David Neal, Investment Advisor Representative and Wealth Partner**

***Item 1 – Cover Page***

This brochure supplement provides information about Brian Neal that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Brian Neal is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 09/1974

Education Background:

Attended Ball State University 1993-1995

Attended Purdue University of Fort Wayne 2005-2007

Business Background & Other Business Activity:

CX Institutional, Investment Advisor Representative 03/2018 – Present;

LPL Financial Corporation, Registered Representative, 01/2013 – 09/2020;

Hefty Wealth Partners, Inc., Investment Advisor Representative, 02/2013 – 03/2018;

Edward Jones, Financial Advisor, 06/2007 – 01/2013.

***Item 3 – Disciplinary Information***

Mr. Neal has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Mr. Neal's annual compensation is based, in part, on the amount of assets under management that Mr. Neal management. Accordingly, Mr. Neal has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received,

rather than on a client or prospective client's best interests.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Neal. Investment accounts and the advice provided by Mr. Neal are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Erik M. Herstad, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Erik Herstad that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Erik Herstad is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 09/1977

**Education Background:**

Bachelor of Arts – Business Administration, Indiana Wesleyan University, 2011  
Master of Business Administration, Indiana Wesleyan University, 2013

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative 03/2018 – Present;  
CXI Advisors, Investment Advisor Representative, 05/2019 – 09/2020;  
LPL Financial Corporation, Registered Representative, 01/2016 – 09/2020;  
Hefty Wealth Partners, Inc., Investment Advisor Representative, 01/2016 – 03/2018;  
Mariner Finance, LLC, Branch Manager, 10/2015 – 12/2015;  
ProEquities, LLC, Registered Representative, 05/2014 – 10/2015;  
Everence Trust Company, Investment Advisor Representative, 03/2014 – 10/2015;  
Everence Financial Advisors, Financial Representative, 09/2013 – 10/2015;  
Everence Securities, Employee – Insurance Agent, 09/2013 – 10/2015;  
Springleaf Financial Services, Branch Manager, 09/2001 – 06/2013.

***Item 3 – Disciplinary Information***

Mr. Herstad has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

**Item 4 – Other Business Activities**

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

**Item 5 – Additional Compensation**

Mr. Herstad’s annual compensation is based, in part, on the amount of assets under management that Mr. Herstad management. Accordingly, Mr. Herstad has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client’s best interests.

**Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Herstad. Investment accounts and the advice provided by Mr. Herstad are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Thomas D. Kehoe, Managing Director and Wealth Partner**

***Item 1 – Cover Page***

This brochure supplement provides information about Thomas Kehoe that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Thomas Kehoe is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 05/1969

Education Background:

Associates Degree–Tool, Die & Mold Design, Lake Michigan College, 1993

Business Background & Other Business Activity:

CX Institutional, Managing Director, Wealth Partner & Investment Advisor Representative 03/2018 – Present;  
LPL Financial Corporation, Registered Representative/ Investment Advisor Representative, 10/2009 – 09/2020;  
Oak Point Wealth Management, Financial Advisor 01/2017 – 03/2018;  
Oak Point Financial Group, Member and Financial Advisor 10/2010 – 03/2018.

Mr. Kehoe holds the designation of Chartered Retirement Planning Counselor<sup>™</sup> (CRPC<sup>®</sup>). The College of Financial Planning<sup>®</sup> awards the CRPC<sup>®</sup> designation to applicants who complete the CRPC<sup>®</sup> professional education program, pass a final examination, commit to a code of ethics and agree to pursue continuing education. Continued use of the CRPC<sup>®</sup> designation is subject to ongoing renewal requirements. Every two (2) years the designee must renew their right to continue using the CRPC<sup>®</sup> designation by completing 16 hours of continuing education and reaffirming to abide by the Standards of Professional Conduct.

***Item 3 – Disciplinary Information***

Mr. Kehoe has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.



**Item 4 – Other Business Activities**

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

**Item 5 – Additional Compensation**

Mr. Kehoe’s annual compensation is based, in part, on the amount of assets under management that Mr. Kehoe management. Accordingly, Mr. Kehoe has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client’s best interests.

**Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Kehoe. Investment accounts and the advice provided by Mr. Kehoe are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Layton D. Ginder, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Layton Ginder that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Layton Ginder is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 07/1993

**Education Background:**

Bachelor of Science –Financial Counseling and Planning, Purdue University, 2016

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative 07/2018 – Present;  
LPL Financial Corporation, Registered Representative 07/2018– 09/2020;  
Raymond James Financial Services, Inc., Investment Advisor Representative 03/2017 –07/2018;  
Midwestern Securities Trading Co., Financial Advisor in training 06/2016 –01/2017.

**CERTIFIED FINANCIAL PLANNER® professional**

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candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Ginder has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Mr. Ginder's annual compensation is based, in part, on the amount of assets under management that Mr. Ginder management. Accordingly, Mr. Ginder has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Ginder. Investment accounts and the advice provided by Mr. Ginder are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
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260-927-1830  
<http://www.credentwealth.com>

**Thomas A. Knippa, Wealth Partner and Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Thomas Knippa that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Thomas Knippa is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 06/1962

**Education Background:**

Bachelor of Business Administration, University of Houston, 1989  
Master of Business Administration, University of Dallas, 1996

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative 10/2018 – Present;  
CXI Advisors, Investment Advisor Representative, 05/2019 – 09/2020;  
LPL Financial Corporation, Registered Representative, 06/2002 – 09/2020;  
CPF Texas, Investment Advisor Representative, 10/2002 – 10/2018;  
LPL Financial Corporation, Investment Advisor Representative, 06/2002 – 07/2015

Mr. Knippa has the designation of Certified Fund Specialist - CFS Institute of Business & Finance 01/2008. Prerequisites/Experience Required: Candidate must meet one of the following requirements: A bachelor's degree, or 1 year of financial services work experience. Educational Requirements: Candidate must complete Self Study Program (6 modules). Continuing Education: 30 hours every two years.

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To

become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor’s degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor’s or higher degree or completed a financial planning development capstone course.
- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual’s ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board’s Code of Ethics and Standards of Conduct (“Code and Standards”), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board’s Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

***Item 3 – Disciplinary Information***

Mr. Knippa has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

None.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Knippa. Investment accounts and the advice provided by Mr. Knippa are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Adam B. Spence, Wealth Partner and Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Adam Spence that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Adam Spence is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 08/1978

Education Background:

Bachelors of Business Administration, Baylor University, 2001

Business Background & Other Business Activity:

CX Institutional, Investment Advisor Representative 10/2018 – Present;

CXI Advisors, Investment Advisor Representative, 05/2019 – 09/2020;

LPL Financial Corporation, Registered Representative Investment Advisor Representative, 12/2004 – 10/2018;

CPF Texas, Investment Advisor Representative, 12/2014 – 10/2018;

CPF Texas, Client Advisor, 02/2014 – 11/2014;

CPF Texas, Investment Operations, 08/2001 – 01/2006;

CERTIFIED FINANCIAL PLANNER® professional

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional

delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

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- **Ethics** – Commit to complying with CFP Board's Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Spence has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Mr. Spence's annual compensation is based, in part, on the amount of assets under management that Mr. Spence management. Accordingly, Mr. Spence has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Spence. Investment accounts and the advice provided by Mr. Spence are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Christopher J. Lipper, Wealth Partner and Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Christopher Lipper that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Christopher Lipper is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 02/1969

**Education Background:**

Bachelor of Arts, Baylor University, 1988-1991

Masters of Business Administration, Baylor University, 1991-1993

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative, 10/2018 – Present;

CXI Advisors, Investment Advisor Representative, 05/2019 – 09/2020;

LPL Financial Corporation, Registered Representative, 12/2004 – 10/2018;

CPF Texas, Chief Compliance Officer, 03/2018 – 10/2018;

CPF Texas, Investment Advisor Representative, 01/2005 – 10/2018;

CPF Texas, Chief Investment Officer, 02/2008 – 10/2018;

CPF Texas, President, 02/2007 – 10/2018;

CPF Texas, Senior Client Advisor, 03/2003 – 01/2007;

LPL Financial Corporation, Investment Advisor Representative, 02/2003 – 07/2015;

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:



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- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual’s ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Lipper has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Mr. Lipper’s annual compensation is based, in part, on the amount of assets under management that Mr. Lipper management. Accordingly, Mr. Lipper has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client’s best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities

and services provided by the Firm including the services provided by Mr. Lipper. Investment accounts and the advice provided by Mr. Lipper are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Brian Alexander Remson, Wealth Partner and Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Brian Remson that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Brian Remson is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 06/1989

**Education Background:**

Bachelors of Business Administration, Baylor University, 2007-2011

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative, 02/2019 – Present;  
LPL Financial Corporation, Registered Representative, 02/2019 – 09/2020;  
9012 Perspective Financial Group, Support Company/DBA, Financial Advisor, 06/2018 –02/2019;  
Raymond James Financial Services Advisors, Inc., Investment Advisor Representative, 10/2015 –02/2019;  
Raymond James Financial Services Inc., Financial Advisor, 10/2015 –02/2019;  
Ferguson-Davis Wealth Management Group, Support Company, Employee 10/2015 –06/2018;  
Heart of Texas Aquatics Team, Swim Coach, 07/2016 –06/2018;  
Wells Fargo Advisors Financial Services, Inc., Registered Representative, 04/2012 – 10/2015;

**CERTIFIED FINANCIAL PLANNER® professional**

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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

***Item 3 – Disciplinary Information***

Mr. Remson has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

None.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Remson. Investment accounts and the advice provided by Mr. Remson are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Brian Christopher Davis, Wealth Partner and Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Brian Davis that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Brian Davis is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 06/1972

**Education Background:**

Bachelors of Business Degree, Baylor University, 1990-1994

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative, 02/2019 – Present;  
LPL Financial Corporation, Registered Representative, 02/2019 – 09/2020;  
Raymond James Financial Services Advisors, Inc., Investment Advisor Representative, 09/2015 – 02/2019;  
Raymond James Financial Services Inc., Financial Advisor, 09/2015 – 02/2019;  
Heart of Texas Aquatics Team, Swim Coach, 07/2016 – 06/2018;  
Wells Fargo Advisors Financial Network LLC, Registered Representative, 07/2011 – 10/2015;  
Wachovia Securities LLC, Registered Representative, 01/2008 – 10/2011;

**CERTIFIED FINANCIAL PLANNER® professional**

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the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

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- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Davis has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

A. The supervised person is not actively engaged in any other investment-related businesses or occupations.

B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Mr. Davis' annual compensation is based, in part, on the amount of assets under management that Mr. Davis management. Accordingly, Mr. Davis has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Davis. Investment accounts and the advice provided by Mr. Davis are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer

200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830

<http://www.credentwealth.com>

**McKenna Clifford, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about McKenna Clifford that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about McKenna Clifford is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 09/1996

Education Background:

Bachelor of Science, Agricultural Business Management, Purdue University, 2018

Master of Science, Agricultura, Food, and Resources Economics, Michigan State University, 2020

Business Background & Other Business Activity:

CX Institutional, Financial Advisor, 07/2020 – Present

***Item 3 – Disciplinary Information***

Ms. Clifford has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any investment-related business or occupation for compensation.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Ms. Clifford’s annual compensation is based, in part, on the amount of assets under management that Ms. Clifford management. Accordingly, Ms. Clifford has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be

received, rather than on a client or prospective client's best interests.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Ms. Clifford. Investment accounts and the advice provided by Ms. Clifford are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.



**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Susan G. Isaacson, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Susan G. Isaacson that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Susan G. Isaacson is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 11/1959

**Education Background:**

Bachelor of Science –Accounting, University of Missouri-Columbia, 1980  
Juris Doctorate (J.D.), University of Minnesota College of Law, 1983  
Master of Laws (LL.M.) – Wm. Mitchell College of Law, 1988

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative 06/2022 – Present;  
Personal Wealth Partners LLC, Investment Advisor Representative, 08/2014 – 06/2022

**CERTIFIED FINANCIAL PLANNER® professional**

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candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board's Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Ms. Isaacson has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Ms. Isaacson's annual compensation is based, in part, on the amount of assets under management that Ms. Isaacson management. Accordingly, Ms. Isaacson has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Ms. Isaacson. Investment accounts and the advice provided by Ms. Isaacson are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Daniel E. Steichen, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Daniel E. Steichen that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Daniel E. Steichen is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 02/1962

**Education Background:**

Bachelor of Arts –English, St. John's University, 1984

Master of Science – Taxation, Colorado State University, 1987

Juris Doctorate (J.D.), Wm. Mitchell College of Law, 1990

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative 06/2022 – Present;

Personal Wealth Partners LLC, President and Chief Compliance Officer, 08/2014 – 06/2022

***Item 3 – Disciplinary Information***

Mr. Steichen has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Mr. Steichen's annual compensation is based, in part, on the amount of assets under management that Mr. Steichen management. Accordingly, Mr. Steichen has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Steichen. Investment accounts and the advice provided by Mr. Steichen are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
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**Brad W. Michels, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Brad W. Michels that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Brad W. Michels is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 09/1969

**Education Background:**

Bachelor of Business Administration –Marketing, University of Kentucky, 1991  
Master of Business Administration – Business, Webster University, 1996

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative 08/2022 – Present;  
Financial Architects, Investment Advisor Representative, 05/2013 – 10/2022;  
Wealthcare Capital Management, Wealthcare Analyst, 05/2012 – 08/2022

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board"). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board's other certification marks (the "CFP Board Certification Marks"). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board's high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor's degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A

candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board's Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

Mr. Michels holds the designation of Certified Plan Fiduciary Advisor (CPFA). The CPFA designation is issued by the National Association of Plan Advisors (NAPA). The course work and examination cover ERISA Fiduciary Roles and Responsibilities, ERISA Fiduciary Oversight, ERISA Plan Investment Management, and ERISA Plan Management. All credentialed members must acquire 10 hours of continuing education credits each year, as well as renew NAPA Membership annually. A plan advisor who has earned his/her CPFA has demonstrated the expertise required to act as a plan fiduciary or help plan fiduciaries manage their roles and responsibilities.

### ***Item 3 – Disciplinary Information***

Mr. Michels has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Mr. Michels' annual compensation is based, in part, on the amount of assets under management that Mr. Michel management. Accordingly, Mr. Michel has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Michels. Investment accounts and the advice provided by Mr. Michels are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Steven R. Swicegood, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Steven R. Swicegood that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Steven R. Swicegood is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 09/1951

**Education Background:**

No degree –General Studies, Central Arizona College, 1970

No degree – Business, University of Albuquerque, 1973

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative 09/2022 – Present;

Conscious Money Solutions, President, 01/2012 – 09/2022

**CERTIFIED FINANCIAL PLANNER® professional**

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candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

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- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Swicegood has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

Mr. Swicegood's annual compensation is based, in part, on the amount of assets under management that Mr. Swicegood management. Accordingly, Mr. Swicegood has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Swicegood. Investment accounts and the advice provided by Mr. Swicegood are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.



**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Michael J. Pepin, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Michael J. Pepin that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Michael J. Pepin is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 11/1967

**Education Background:**

Associate of Arts and Science – Law Enforcement, Inver Hills Community College, 1989

Bachelor of Science – Business Administration, Moorhead State University, 1991

Administrative Officers Graduate Certificate – Southern Police Institute, University of Louisville, 2001

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative, 02/2023 – Present;

Securities American, Inc., Registered Representative, 10/2016 – 02/2023;

Securities American, Inc., Investment Advisor Representative, 10/2016 – 02/2023;

Mr. Pepin holds the designation of Certified Wealth Strategist - CWS, 2013.

The CWS certification is an application focused designation that aligns the needs of financial services firms, advisors, and consumers. The designation is administered through the Cannon Financial Institute. Prerequisites for the CWS certification are three years of financial services experience that must also include direct interaction with clients and a 4-year degree from an accredited school. To obtain the CWS certification, candidates must complete two instructor-led training sessions, a self-directed study on numerous wealth management issues and a capstone project. CWS designees must report 33 hours of continuing education credits every two years to maintain the certification.

***Item 3 – Disciplinary Information***

Mr. Pepin has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

**Item 4 – Other Business Activities**

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

**Item 5 – Additional Compensation**

Mr. Pepin's annual compensation is based, in part, on the amount of assets under management that Mr. Pepin management. Accordingly, Mr. Pepin has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

**Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Pepin. Investment accounts and the advice provided by Mr. Pepin are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Tracy Ann Miller, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Tracy Ann Miller that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Tracy Ann Miller is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 08/1955

**Education Background:**

Bachelor of Science – Political Science, University of Oklahoma, 1978

**Business Background & Other Business Activity:**

CX Institutional, Investment Advisor Representative, 02/2023 – Present;  
Miller Private Wealth, Founder, Managing Member, Investment Advisor Representative, 08/2019 – 02/2023;  
Red River Advisors, Owner, Insurance Agent, 09/2009 – 02/2023;

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

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capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

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- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

Ms. Miller also holds the designation of Chartered Financial Consultant® - ChFC® from the American College since 1998.

The ChFC® designation is awarded by The American College, an accredited private educational institution that offers both undergraduate and graduate training programs. Prerequisites include high school education and three years of full-time business experience within the five years preceding the awarding of the designation. Average study time to earn the ChFC® exceeds 450 hours, to complete the 8 required college-level courses and pass the final exam for each course. Required courses cover topics, including retirement and estate planning; insurance planning; financial process and environment, income tax planning; employee benefits planning; asset protection planning and estate tax, transfer tax, and gift tax planning; and applications of comprehensive financial planning and consulting. Certification requires 30 CE credits every two years. ChFC® charterholders are held to a fiduciary standard and agree to comply with The American College code of ethics and procedures.

Ms. Miller also holds the designation of Chartered Life Underwriter (CLU®) since 1997. Since 1927, the CLU® has been the respected risk management credential for advisors. Designees have completed eight or more college-level courses representing an average study time of 400 hours. Topics for required courses include insurance and financial planning, life insurance law, estate planning, and planning for business owners and professionals. Elective courses include such advanced topics as income taxes, group benefits, retirement planning, and health insurance. CLU® designees must meet experience and continuing education requirements and must adhere to a high ethical standard. The mark is awarded by The American College, a non-profit educator with the top level of academic accreditation.

### ***Item 3 – Disciplinary Information***

Ms. Miller has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

**Item 4 – Other Business Activities**

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

**Item 5 – Additional Compensation**

Ms. Miller’s annual compensation is based, in part, on the amount of assets under management that Ms. Miller management. Accordingly, Ms. Miller has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client’s best interests.

**Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Ms. Miller. Investment accounts and the advice provided by Ms. Miller are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
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<http://www.credentwealth.com>

**Todd Michael Hartsough, Investment Advisor Representative**

***Item 1 – Cover Page***

This brochure supplement provides information about Todd Michael Hartsough that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Todd Michael Hartsough is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

***Item 2 – Educational Background and Business Experience***

Born 06/1978

Education Background:

Bachelor of Science – Biology and Business Administration, Manchester University, 2000;  
Master of Business Administration, Indiana University, 2002

Business Background & Other Business Activity:

CX Institutional, Wealth Advisor, 04/2023 – Present;  
Hartsough Farm, Owner/Operator, 02/2023 – Present  
DeKalb Central Schools, Coach, 07/2018 – Present  
Nestle Health Sciences, Specialty GI Sales Representative, 05/2020 – 03/2023;  
Allergan, Specialty GI Sales Representative, District Manager, Regional Sales Trainer, 12/2003 – 04/2020

***Item 3 – Disciplinary Information***

Mr. Hartsough has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Mr. Hartsough’s annual compensation is based, in part, on the amount of assets under management that Mr. Hartsough management. Accordingly, Mr. Hartsough has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of

compensation to be received, rather than on a client or prospective client's best interests.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Hartsough Investment accounts and the advice provided by Mr. Hartsough are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
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<http://www.credentwealth.com>

**William H. Hoover, Jr., Wealth Advisor**

***Item 1 – Cover Page***

This brochure supplement provides information about William H. Hoover, Jr. that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about William H. Hoover, Jr. is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 10/1951

**Education Background:**

Bachelor of Arts – Economic History, Emory University, 1973  
Master of Science, Economic History, Emory University, 1977

**Business Background & Other Business Activity:**

CX Institutional, Wealth Advisor, 07/2023 – Present;  
Euclid Investment Advisory, Principal, 01/2015 – 11/2023

***Item 3 – Disciplinary Information***

Mr. Hoover has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Mr. Hoover’s annual compensation is based, in part, on the amount of assets under management that Mr. Hoover management. Accordingly, Mr. Hoover has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be



received, rather than on a client or prospective client's best interests.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Hoover. Investment accounts and the advice provided by Mr. Hoover are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

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**Christopher P. Scott, Financial Advisor**

***Item 1 – Cover Page***

This brochure supplement provides information about Christopher P. Scott that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Christopher P. Scott is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 05/1998

**Education Background:**

Bachelor of Arts – Economics, University of Georgia, 2020

**Business Background & Other Business Activity:**

CX Institutional, Financial Advisor, 02/2024 – Present;

Homrich Berg, Associate, 04/2022 – 10/2023

Florida Financial Advisors, 12/2020 – 01/2022

University of Georgia, Student, 05/2016 – 05/2020

***Item 3 – Disciplinary Information***

Mr. Scott has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

None.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Scott. Investment accounts and the advice provided by Mr. Scott are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**James C. Ward, Jr., Wealth Manager, Partner**

***Item 1 – Cover Page***

This brochure supplement provides information about James C. Ward, Jr. that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about James C. Ward, Jr. is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 07/1946

**Education Background:**

Bachelor of Arts – Agricultural Economics, Oklahoma State University, 1968

**Business Background & Other Business Activity:**

CX Institutional, Wealth Manager, Partner, 02/2024 – Present;

Ward Wealth Management, Owner, 07/1975 – 02/2024

Mr. Ward holds the designation of Chartered Financial Consultant® - ChFC® from the American College since 1980.

The ChFC® designation is awarded by The American College, an accredited private educational institution that offers both undergraduate and graduate training programs. Prerequisites include high school education and three years of full-time business experience within the five years preceding the awarding of the designation. Average study time to earn the ChFC® exceeds 450 hours, to complete the 8 required college-level courses and pass the final exam for each course. Required courses cover topics, including retirement and estate planning; insurance planning; financial process and environment, income tax planning; employee benefits planning; asset protection planning and estate tax, transfer tax, and gift tax planning; and applications of comprehensive financial planning and consulting. Certification requires 30 CE credits every two years. ChFC® charterholders are held to a fiduciary standard and agree to comply with The American College code of ethics and procedures.

***Item 3 – Disciplinary Information***

Mr. Ward has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

None.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Ward. Investment accounts and the advice provided by Mr. Ward are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
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260-927-1830  
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**Kentrina G. Mapes, Wealth Manager, Partner**

***Item 1 – Cover Page***

This brochure supplement provides information about Kentrina G. Mapes that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Kentrina G. Mapes is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 12/1975

**Education Background:**

Associates degree – Organizational Leadership and Supervision, Purdue University, 1997

**Business Background & Other Business Activity:**

CX Institutional, Financial Advisor, 03/2024 – Present;

CX Institutional, Integration Specialist, 05/2023 – 03/2024

CX Institutional, Client Experience Manager, 01/2019 – 05/2023

CX Institutional, Client Services Manager, 04/2018 – 12/2018

Hefty Wealth Partners, Client Services Manager, 1/2016 – 04/2018

Hefty Wealth Partners, Paraplanner, 01/2008 – 01/2016

***Item 3 – Disciplinary Information***

Ms. Mapes has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

None.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Ms. Mapes. Investment accounts and the advice provided by Ms. Mapes are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Christopher S. Gautier, Wealth Advisor – Private Wealth**

***Item 1 – Cover Page***

This brochure supplement provides information about Christopher S. Gautier that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Christopher S. Gautier is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 11/1992

**Education Background:**

Bachelor of Science – Economics, Texas A&M, 2015

**Business Background & Other Business Activity:**

CX Institutional, Wealth Advisor – Private Wealth, 08/2024 – Present;

Resolute Investment Managers, Vice President – National Advisory Sales, 01/2018 – 08/2024

Mr. Gautier has held the Certified Investment Management Analyst<sup>®</sup> designation since 2019. The CIMA certification signifies that an individual has met initial and on-going experience, ethics, education, and examination requirements for the job of investment management consulting, including advanced investment management theory and application. Prerequisites for the CIMA certification are three years of financial services experience and an acceptable ethical background/compliance history as decided in an admissions peer review process governed by the Ethics Board. To obtain the CIMA certification, candidates must successfully complete a one-week classroom education program provided by a Registered Education Provider at an AACSB accredited university business school and pass a Certification Examination. The designation is administered through Investments and Wealth Institute<sup>®</sup> (IWI). CIMA designees are required to adhere to IWI's Code of Professional Responsibility and Guidance Document, Disciplinary Rules and Procedures, and Rules and Guidelines for Use of the Marks. CIMA designees must report 40 hours of continuing education credits, including two ethics and one tax/regulations hours, every two years to maintain the certification.



**Item 3 – Disciplinary Information**

Mr. Gautier has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

**Item 4 – Other Business Activities**

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

**Item 5 – Additional Compensation**

Mr. Gautier’s annual compensation is based, in part, on the amount of assets under management that Mr. Gautier management. Accordingly, Mr. Gautier has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client’s best interests.

**Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Gautier. Investment accounts and the advice provided by Mr. Gautier are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

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260-927-1830  
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**Christopher W. Bredeson, Wealth Advisor**

***Item 1 – Cover Page***

This brochure supplement provides information about Christopher W. Bredeson that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Christopher W. Bredeson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 09/1983

**Education Background:**

Associates of Arts – Architecture Technology, University of Montana, 2006

**Business Background & Other Business Activity:**

CX Institutional, Wealth Advisor, 08/2024 – Present;

Fisher Investments, Vice President – Private Client Group, 11/2012 – 08/2024

***Item 3 – Disciplinary Information***

Mr. Bredeson has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Mr. Bredeson's annual compensation is based, in part, on the amount of assets under management that Mr. Bredeson management. Accordingly, Mr. Bredeson has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Bredeson. Investment accounts and the advice provided by Mr. Bredeson are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Chad A. Baxter, Financial Planner**

***Item 1 – Cover Page***

This brochure supplement provides information about Chad A. Baxter that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Chad A. Baxter is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 02/1992

**Education Background:**

Bachelor of Science – Business Administration, The College of Saint Rose, 2014

**Business Background & Other Business Activity:**

CX Institutional, Financial Planner, 10/2024 – Present;

Clarify Wealth Management, Financial Advisor, Director of Financial Planning, 06/2018 – Present

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor’s degree or higher requirement in 2007 and the financial planning development

capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board's Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

Mr. Baxter holds the designation of Accredited Wealth Management Advisor™ (AWMA™), 2018.

AWMA™ is a professional designation administered by the College for Financial Planning®. Candidates receive training in investment for retirement, strategies for small business owners, the management of deferred compensation plans, insurance, estate planning, asset protection, and tax reduction issues. Candidates are required to complete a final examination testing these topics. All candidates are subject to ongoing ethics and educational requirements.

### **Item 3 – Disciplinary Information**

Mr. Baxter has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### **Item 4 – Other Business Activities**

- A. **Other Investment Adviser Firm.** Mr. Baxter also serves as an investment adviser representative of Clarify Wealth Management, Inc. ("*Clarify*"), an unaffiliated SEC registered investment advisor firm. Mr. Baxter may refer certain clients to *Clarify* for advisory services. The recommendation by Mr. Baxter that a client engage *Clarify* to provide investment advisory services creates a **conflict of interest**, as the receipt of compensation provides an incentive to recommend *Clarify's* services, rather than on a particular client's need. No client is under any obligation to engage the services of *Clarify*.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### **Item 5 – Additional Compensation**

None.

### **Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities

and services provided by the Firm including the services provided by Mr. Baxter. Investment accounts and the advice provided by Mr. Baxter are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Adam P. Lisowsky, Wealth Manager**

***Item 1 – Cover Page***

This brochure supplement provides information about Adam P. Lisowsky that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Adam P. Lisowsky is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 02/1980

**Education Background:**

Bachelor of Science – Psychology/Chemistry, Austin Peay State University, 2004

**Business Background & Other Business Activity:**

CX Institutional, Wealth Manager, 10/2024 – Present;

Clarify Wealth Management, Investment Advisor, 07/2017 – Present

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board

implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board's Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### **Item 3 – Disciplinary Information**

Mr. Lisowsky has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### **Item 4 – Other Business Activities**

- A. **Other Investment Adviser Firm.** Mr. Lisowsky also serves as an investment adviser representative of Clarify Wealth Management, Inc. ("*Clarify*"), an unaffiliated SEC registered investment advisor firm. Mr. Lisowsky may refer certain clients to *Clarify* for advisory services. The recommendation by Mr. Lisowsky that a client engage *Clarify* to provide investment advisory services creates a **conflict of interest**, as the receipt of compensation provides an incentive to recommend *Clarify's* services, rather than on a particular client's need. No client is under any obligation to engage the services of *Clarify*.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### **Item 5 – Additional Compensation**

None.

### **Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Lisowsky. Investment accounts and the advice provided by Mr. Lisowsky are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.



**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
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260-927-1830  
<http://www.credentwealth.com>

**James G. Bradenburgh, Wealth Manager**

***Item 1 – Cover Page***

This brochure supplement provides information about James G. Bradenburgh that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about James G. Bradenburgh is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 09/1967

**Education Background:**

Bachelor of Science – Christian Ministries, Cincinnati Christian University, 1980

**Business Background & Other Business Activity:**

CX Institutional, Wealth Manager, 10/2024 – Present;  
Clarify Wealth Management, CEO, 04/2012 – Present

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board

implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### **Item 3 – Disciplinary Information**

Mr. Bradenburgh has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### **Item 4 – Other Business Activities**

- A. **Other Investment Adviser Firm.** Mr. Bradenburgh also serves as Chief Executive Officer and an investment adviser representative of Clarify Wealth Management, Inc. ("*Clarify*"), an unaffiliated SEC registered investment advisor firm. Mr. Bradenburgh may refer certain clients to *Clarify* for advisory services. The recommendation by Mr. Bradenburgh that a client engage *Clarify* to provide investment advisory services creates a **conflict of interest**, as the receipt of compensation provides an incentive to recommend *Clarify's* services, rather than on a particular client's need. No client is under any obligation to engage the services of *Clarify*.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### **Item 5 – Additional Compensation**

None.

### **Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Bradenburgh. Investment accounts and the advice provided by Mr. Bradenburgh are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

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200 East 7<sup>th</sup> Street  
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260-927-1830  
<http://www.credentwealth.com>

**Thomas B. Clark, Wealth Manager**

***Item 1 – Cover Page***

This brochure supplement provides information about Thomas B. Clark that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Thomas B. Clark is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 03/1959

**Education Background:**

Bachelor of Science – Business, Miami University, 1981

**Business Background & Other Business Activity:**

CX Institutional, Wealth Manager, 10/2024 – Present;

Clarify Wealth Management, Chief Investment Officer, 04/2012 – Present

**CERTIFIED FINANCIAL PLANNER® professional**

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implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements to remain certified and maintain the right to continue to use the CFP Board Certification Marks:

- **Ethics** – Commit to complying with CFP Board's Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Clark has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

- A. **Other Investment Adviser Firm.** Mr. Clark also serves as Chief Investment Officer of Clarify Wealth Management, Inc. ("*Clarify*"), an unaffiliated SEC registered investment advisor firm. Mr. Clark may refer certain clients to *Clarify* for advisory services. The recommendation by Mr. Clark that a client engage *Clarify* to provide investment advisory services creates a **conflict of interest**, as the receipt of compensation provides an incentive to recommend *Clarify's* services, rather than on a particular client's need. No client is under any obligation to engage the services of *Clarify*.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

None.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Clark. Investment accounts and the advice provided by Mr. Clark are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Jacob J. Walker, Financial Advisor**

***Item 1 – Cover Page***

This brochure supplement provides information about Jacob J. Walker that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Jacob J. Walker is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 05/1990

**Education Background:**

Bachelor of Science – Finance, University of Cincinnati, 2014

**Business Background & Other Business Activity:**

CX Institutional, Financial Advisor, 10/2024 – Present;

Clarify Wealth Management, Chief Investment Officer, 01/2022 – Present

Cascade Financial Management (Cascade Apollon), Certified Financial Planner, 06/2019 – 01/2022

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A

candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

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- **Ethics** – Commit to complying with CFP Board's Code and Standards. This includes a commitment to CFP Board, as part of the certification, to act as a fiduciary, and therefore, act in the best interests of the client, at all times when providing financial advice and financial planning. CFP Board may sanction a CFP® professional who does not abide by this commitment, but CFP Board does not guarantee a CFP® professional's services. A client who seeks a similar commitment should obtain a written engagement that includes a fiduciary obligation to the client.
- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Mr. Walker has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

- A. **Other Investment Adviser Firm.** Mr. Walker also serves as a financial advisor of Clarify Wealth Management, Inc. ("*Clarify*"), an unaffiliated SEC registered investment advisor firm. Mr. Walker may refer certain clients to *Clarify* for advisory services. The recommendation by Mr. Walker that a client engage *Clarify* to provide investment advisory services creates a **conflict of interest**, as the receipt of compensation provides an incentive to recommend *Clarify's* services, rather than on a particular client's need. No client is under any obligation to engage the services of *Clarify*.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

None.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Walker. Investment accounts and the advice provided by Mr. Walker are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Aubrey H. Ramey, Wealth Manager**

***Item 1 – Cover Page***

This brochure supplement provides information about Aubrey H. Ramey that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Aubrey H. Ramey is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 11/1973

**Education Background:**

Bachelor of Science – Accounting, Miami University, 1996

**Business Background & Other Business Activity:**

CX Institutional, Wealth Manager, 10/2024 – Present;

Clarify Wealth Management, Chief Financial Officer/Financial Planner, 04/2012 – Present

**CERTIFIED FINANCIAL PLANNER® professional**

I am certified for financial planning services in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”). Therefore, I may refer to myself as a CERTIFIED FINANCIAL PLANNER® professional or a CFP® professional, and I may use these and CFP Board’s other certification marks (the “CFP Board Certification Marks”). The CFP® certification is voluntary. No federal or state law or regulation requires financial planners to hold the CFP® certification. You may find more information about the CFP® certification at [www.cfp.net](http://www.cfp.net).

CFP® professionals have met CFP Board’s high standards for education, examination, experience, and ethics. To become a CFP® professional, an individual must fulfill the following requirements:

- **Education** – Earn a bachelor’s degree or higher from an accredited college or university and complete CFP Board-approved coursework at a college or university through a CFP Board Registered Program. The coursework covers the financial planning subject areas CFP Board has determined are necessary for the competent and professional delivery of financial planning services, as well as a comprehensive financial plan development capstone course. A candidate may satisfy some of the coursework requirement through other qualifying credentials. CFP Board

implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

- **Examination** – Pass the comprehensive CFP® Certification Examination. The examination is designed to assess an individual's ability to integrate and apply a broad base of financial planning knowledge in the context of real-life financial planning situations.
- **Experience** – Complete 6,000 hours of professional experience related to the personal financial planning process, or 4,000 hours of apprenticeship experience that meets additional requirements.
- **Ethics** – Satisfy the Fitness Standards for Candidates for CFP® Certification and Former CFP® Professionals Seeking Reinstatement and agree to be bound by CFP Board's Code of Ethics and Standards of Conduct ("Code and Standards"), which sets forth the ethical and practice standards for CFP® professionals.

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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

### ***Item 3 – Disciplinary Information***

Ms. Ramey has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

### ***Item 4 – Other Business Activities***

- A. **Other Investment Adviser Firm.** Ms. Ramey also serves as Chief Financial Officer and a Financial Planner of Clarify Wealth Management, Inc. ("*Clarify*"), an unaffiliated SEC registered investment advisor firm. Ms. Ramey may refer certain clients to *Clarify* for advisory services. The recommendation by Ms. Ramey that a client engage *Clarify* to provide investment advisory services creates a **conflict of interest**, as the receipt of compensation provides an incentive to recommend *Clarify's* services, rather than on a particular client's need. No client is under any obligation to engage the services of *Clarify*.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

### ***Item 5 – Additional Compensation***

None.

### ***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Ms. Ramey. Investment accounts and the advice provided by Ms. Ramey are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.



**CX Institutional, LLC**  
**SEC File # 801-112742**

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200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Tanner A. Stepp, Wealth Manager**

***Item 1 – Cover Page***

This brochure supplement provides information about Tanner A. Stepp that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Tanner A. Stepp is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 08/1989

**Education Background:**

Bachelor of Science – Finance, Western Kentucky University, 2013

**Business Background & Other Business Activity:**

CX Institutional, Wealth Manager, 10/2024 – Present;

Clarify Wealth Management, Financial Advisor, 10/2017 – Present

**CERTIFIED FINANCIAL PLANNER® professional**

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implemented the bachelor's degree or higher requirement in 2007 and the financial planning development capstone course requirement in March 2012. Therefore, a CFP® professional who first became certified before those dates may not have earned a bachelor's or higher degree or completed a financial planning development capstone course.

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- **Continuing Education** – Complete 30 hours of continuing education every two years to maintain competence, demonstrate specified levels of knowledge, skills, and abilities, and keep up with developments in financial planning. Two of the hours must address the Code and Standards.

Mr. Stepp holds the designation of Accredited Investment Fiduciary® (AIF®). The AIF® Designation certifies that the recipient has demonstrated specialized knowledge of fiduciary standards of care and their application to the investment management process. To receive the AIF® Designation, the individual must meet prerequisite criteria based on a combination of education, relevant industry experience, and/or ongoing professional development, complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the Code of Ethics and Conduct Standards. In order to maintain the AIF® Designation, the individual must annually attest to the Code of Ethics and Conduct Standards and accrue and report a minimum of six hours of continuing education. The Designation is administered by the Center for Fiduciary Studies, the certification division of Fi360 that is responsible for ongoing management of the program. Fi360 is accredited by the ANSI National Accreditation Board for the AIF® Designation, making it one of few independently accredited designations recognized by FINRA.

Mr. Stepp holds the designation of Accredited Portfolio Management Advisor™ (APMA™). Individuals who hold the APMA™ designation have completed a course of study encompassing client assessment and suitability, risk/return, investment objectives, bond and equity portfolios, modern portfolio theory and investor psychology. Students have hands-on practice in analyzing investment policy statements, building portfolios, and making asset allocation decisions including sell, hold, and buy decisions within a client's portfolio. The program consists of two parts designed for a total of approximately 120-150 hours of study. The first part includes an 11 module self-study course with an online, proctored exam. Students successfully completing the exam matriculate to the second part of the program. That part consists of a four week, instructor-led, online graduate course requiring successful completion of several graded assignments involving investor policy statements, portfolio construction, asset allocation, and portfolio buy, sell, and hold decisions. The program must be completed within one year from enrollment.

### ***Item 3 – Disciplinary Information***

Mr. Stepp has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

**Item 4 – Other Business Activities**

- A. **Other Investment Adviser Firm.** Mr. Stepp also serves as a Financial Advisor of Clarify Wealth Management, Inc. (“Clarify”), an unaffiliated SEC registered investment advisor firm. Mr. Stepp may refer certain clients to Clarify for advisory services. The recommendation by Mr. Stepp that a client engage Clarify to provide investment advisory services creates a **conflict of interest**, as the receipt of compensation provides an incentive to recommend Clarify’s services, rather than on a particular client’s need. No client is under any obligation to engage the services of Clarify.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

**Item 5 – Additional Compensation**

None.

**Item 6 – Supervision**

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Stepp. Investment accounts and the advice provided by Mr. Stepp are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

**CX Institutional, LLC**  
**SEC File # 801-112742**

**ADV Part 2B, Brochure Supplement**  
**Dated: October 21, 2024**

Contact: Kyle B. Osting, Chief Compliance Officer  
200 East 7<sup>th</sup> Street  
Auburn, IN 46706  
260-927-1830  
<http://www.credentwealth.com>

**Cameron J. Magoon, Wealth Advisor**

***Item 1 – Cover Page***

This brochure supplement provides information about Cameron J. c that supplements the information previously provided in this brochure. Please contact our Chief Compliance Officer if you have any questions about the contents of this supplement.

Additional information about Cameron J. Magoon is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

***Item 2 – Educational Background and Business Experience***

Born 06/1993

**Education Background:**

Bachelor of Science – Integrated Strategic Communications, University of Kentucky, 2015

**Business Background & Other Business Activity:**

CX Institutional, Wealth Advisor, 10/2024 – Present;

Touchstone Securities, Registered Representative, 11/2017 – 10/2024

IFS Financial Services, Regional Sales Specialist, 10/2017 – 10/2024

***Item 3 – Disciplinary Information***

Mr. Magoon has never been subject to a legal or disciplinary event required to be reported by the Form ADV Part 2B – Brochure Supplement instructions.

***Item 4 – Other Business Activities***

- A. The supervised person is not actively engaged in any other investment-related businesses or occupations.
- B. The supervised person is not actively engaged in any non-investment-related business or occupation for compensation.

***Item 5 – Additional Compensation***

Mr. Magoon's annual compensation is based, in part, on the amount of assets under management that Mr. Magoon management. Accordingly, Mr. Magoon has a conflict of interest when recommending CX Institutional to potential clients for investment advisory services, as the recommendation could be made on the basis of compensation to be received, rather than on a client or prospective client's best interests.

***Item 6 – Supervision***

Kyle B. Osting is the Chief Compliance Officer of CX Institutional and ultimately responsible for supervising activities and services provided by the Firm including the services provided by Mr. Magoon. Investment accounts and the advice provided by Mr. Magoon are reviewed as frequently as weekly by Mr. Osting. Mr. Osting can be contacted at 260-927-1830.

## PRIVACY NOTICE

CX Institutional maintains physical, electronic, and procedural safeguards that comply with federal standards to protect its clients' nonpublic personal information ("information"). Through this policy and its underlying procedures, CX Institutional attempts to secure the confidentiality of customer records and information and protect against anticipated threats or hazards to the security or integrity of customer records and information.

It is the policy of CX Institutional to restrict access to all current and former clients' information (i.e., information and records pertaining to personal background, investment objectives, financial situation, tax information/returns, investment holdings, account numbers, account balances, etc.) to those employees and affiliated/nonaffiliated entities who need to know that information in order to provide products or services in furtherance of the client's engagement of CX Institutional. In that regard, CX Institutional may disclose the client's information: (1) to individuals and/or entities not affiliated with CX Institutional, including, but not limited to the client's other professional advisors and/or certain service providers that may be recommended or engaged by CX Institutional in furtherance of the client's engagement of CX Institutional (i.e., attorney, accountant, insurance agent, broker-dealer, investment adviser, account custodian, record keeper, etc.); (2) required to do so by judicial or regulatory process; or (3) otherwise permitted to do so in accordance with the parameters of applicable federal and/or state privacy regulations. The disclosure of information contained in any document completed by the client for processing and/or transmittal by CX Institutional to facilitate the commencement/continuation/termination of a business relationship between the client and/or between CX Institutional and a nonaffiliated third party service provider (i.e., broker-dealer, investment adviser, account custodian, record keeper, insurance company, etc.), including, but not limited to, information contained in any document completed and/or executed by the client in furtherance of the client's engagement of CX Institutional (i.e., advisory agreement, client information form, etc.), shall be deemed as having been automatically authorized by the client with respect to the corresponding nonaffiliated third party service provider.

CX Institutional permits only authorized employees and affiliates who have signed a copy of CX Institutional's Privacy Policy to have access to client information. Employees violating CX Institutional's Privacy Policy will be subject to CX Institutional's disciplinary process. Additionally, whenever CX Institutional hires other organizations to provide services to CX Institutional's clients, CX Institutional will require them to sign confidentiality agreements and/or the Privacy Policy.

Should you have any questions regarding the above, please contact Kyle Osting, Chief Compliance Officer.